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Cc: 5.1.5 @minvws.nl; 5.1.2e [5.1.2e @minvws.nl]; 5.1.2e ,
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From: 5.1.2e)
Sent: Thur 4/9/2020 8:15:21 AM
Subject: RE: Nedshield - Face masks
Received: Thur 4/9/2020 8:15:22 AM

Dear 5.1.2e

Thank you for this e-mail and offer. Since this is a kind of joint deal with the German Government, I also contacted my German counterpart on this offer. However, a direct conversation with 5.1.2e was not yet realized.

In principle we are willing to accept this offer on the following conditions (most of them according to agreements we made before):

- We only proceed with this offer when the German Government decides positively. Only in that case, the conditions as described in your offer (including pretesting by TÜV) are met.
- Delivery should be done within a couple of weeks from today.
- We will pay upon receipt of the products in the Netherlands and after testing on quality as described before in the Netherlands (see our email with description of the tests of last week)

Since our first point of contact (starting on 17th March) your offer has been changed various times, in terms of source and type of products. Your offer no longer encompasses products of 3M as was promised from the start. If Nedshield is not able to fulfil their original offer, we must conclude that Nedshield is not able to deliver the products as intended. Although we appreciate the efforts done by your company, we consider the current offer as a last option.

Yours Sincerely

5.1.2e
 5.1.2e
 Ministry of Public Health, Welfare and Sports
 The Netherlands

Van: 5.1.2e < 5.1.2e @nedshield.com>
Verzonden: dinsdag 7 april 2020 14:00
Aan: 5.1.2e [5.1.2e @minvws.nl]; 5.1.2e @nedshield.com; 5.1.2e
 < 5.1.2e @nedshield.com>
CC: 5.1.5 @minvws.nl>
Onderwerp: Nedshield - Face masks

Dear 5.1.2e

As an update for the delivery of the masks.

Our shipment of the 3M 1860's in the US has still not released and so we are not able to get or give any details yet of the delivery schedule.

In the interim we have looked to provide alternative sources of the 3M from around the world. The issue we face is that we cannot verify yet the real existence of any of these stocks given the massive amount of fraud and underhand dealings. Prices are already over the USD 5.1.1c per mask.

We have followed no less than 14 different suppliers with both local inspections, background checks and each one has proven to be false. This situation is becoming worse daily for the 3M branded products with the prices for these unsecured stocks.

We have in the interim now sought to secure face masks which can be guaranteed to be both qualitatively better and less costly than the 3M masks and which can be inspected to our standards (according your criteria).

We have now secured a direct procurement of 10 million FFP3 masks at a lower price from an accredited factory in China which has been already CE certified by Rheinland TÜV in 2017 and which is a premium supplier of masks inside China. We have all documentation and can disclose the factory details (see attached).

In addition, the manufacturer has agreed to accept the Escrow form of payment and is prepared to open a slot in the production :

- (i) Provide the 5.5M FFP3 mask types based on an ESCROW payment construction
- (ii) guarantee the quality according your test criteria (exactly taken over from your requirements of the 3M but for the higher FFP3 quality level than initially offered 3M)

This unique opportunity has been facilitated through Nedshield Germany which is in contact with the German Ministry of Health (who are also seeking quality masks urgently).

We are proposing the following :

- that we deliver to you 5.5 million FFP3 face masks (and replacing your order of the 5.5 million FFP2s from 3M)
- that we combine the logistics and testing procedures with those of the German Ministry of Health ie.
 - o using the German government transporters for all freight forwarding and clearing (door to door). The arrangements are with the Fieger transport company who have more have more than 300 scheduled flights in the next few weeks to Germany. The last portion of the transport will be by road to the Netherlands.
 - o using TUV Rheinland as the inspector of the goods at the German government depot in Shanghai (TUV has set up an office in Shanghai with approx.. 40 people).
- that the price will be reduced to Euro 5.1.1c FOB Shanghai. The expected transport costs are less than 5.1.1c EUR
- that the delivery is to be completed within circa. two weeks of contract approval (payment of escrow as discussed last week).
- we will have in the sales contract a delivery schedule with the factory.

The German Ministry of Health is having a meeting at this exact moment to discuss this proposal and we expect a definitive answer today.

The price is secured for both Germany and the Netherlands (same rate) and we have provisionally reserved 5.5 million for the Netherlands of the 10 million.

We would like to arrange a call as soon as possible to discuss this alternative.

Regards

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