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Mediq Nederland B.V.
On behalf of Landelijk Consortium Hulpmiddelen
Rijnzathe 10, 3454 PV Utrecht
The Netherlands

Letter of Intent for Cooperation & Product Declaration

June 4th, 2020

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Dear respected 5.1.2e

亲爱的 LCH 的朋友/

Dear LCH friends,

首先，我们希望对你们通过你们的授权代表 3C Investment 向我司洁利康采购 350 万手术衣的订单表示我的衷心的感谢。我们认为这些订单非常重要，这也是你们的信任。这也是我的荣幸，能有机会代表荷兰政府工作。

Firstly, we would like to express my sincere gratitude to you for your trust in us, Joinkona, by purchasing of 3.5 million surgical gowns by your authorized representative, 3C Investment (Shanghai) Co., Ltd.. We regard these orders as very important and an indication of your trust. It is a special honour to work on behalf of the Dutch government.

如你们所知，我司洁利康医疗用品有限公司是中国防护服和手术衣行业领先企业。我们公司严把质量关，产品品质一直位于国内前列，在国内外也享有盛誉。现在我公司生产的产品主要有防护服、口罩和手术衣等产品。

我们目前生产的手术衣产品主要有两种规格，35g 和 45g。其重量差别主要是因为所能采购的原材料的不同而造成。我们的 35g 和 45g 的手术衣产品都是严格按照我们高质量标准生产的，都是我们的合格的标准的产品，使用用途和功能都基本一样，你们可以放心使用。这两种不同规格的产品，对外的售价也完全一样。

在你们采购和货物交付过程中，也欢迎你们派遣你们有经验的质检的专业人员来我们工厂进行现场质检和验货。对于你们的此次订单，我们也高度重视，在六月我们将优先处理你们的订单，在你们按照约定及时完成付款后，尽力完成全部的发货。



As you know, we, Joinkona Medical Products Co., Ltd. is the leading enterprise in protective coverall and surgical gown industry in China. We have very high quality standard and our quality is among the TOP in the industry in China. We also enjoy an excellent reputation in China and abroad. Now we are mainly producing protective coverall, surgical gown and face mask.

Our current surgical gown product has two versions, 35g and 45g. The difference in weight is mainly because of the availability of raw material we can purchase. Both 35g and 45g gowns are manufactured according to our strict and high quality standard and are both our standardized and qualified products. Their purpose of usage and functionality are basically the same. You can feel free to use it. Thus, the selling price of these two different versions is also the same. During your purchase project and delivery of your shipment, you are welcome to send your experienced QC professionals to come to our factory to conduct your on-site QC and goods inspections. We are attaching great attention to your order and we will treat your PO with highest priority and complete all the shipment within June on condition that you complete your payment on time according to our agreement.

我也希望借此机会，邀请你们在你们最方便的时候来我公司参观交流，以便我可以向你们介绍我的公司。如有任何问题，欢迎随时联系我们。

I would like to take this opportunity to invite you to visit me, so that I can show our company, at your earliest convenience. In case you have any questions, please feel free to contact me.

诚挚感谢！

Sincerely yours,



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