

To: 5.1.2e [REDACTED]@gmail.com[5.1.2e [REDACTED]@gmail.com]
Cc: 5.1.2e [REDACTED]@KLM.COM; 5.1.2e [REDACTED] (SPLFA) - KLM[5.1.2e [REDACTED]@klm.com]; 5.1.2e [REDACTED] (CAMR) - KLM[5.1.2e [REDACTED]@skyteam.com]; 5.1.2e [REDACTED]@skyteam.com]
From: 5.1.5 [REDACTED]
Sent: Fri 3/27/2020 9:18:34 AM
Subject: FW: Cargo HKG-AMS or CAN-AMS
Received: Fri 3/27/2020 9:18:41 AM

Dear 5.1.2e [REDACTED]

On behalf of the KLM Relief Good Team would like to thank you for sharing the contact details of 5.1.2e [REDACTED]. This contact was the one we were looking for and after speaking with 5.1.2e [REDACTED] yesterday and connecting us with the appointed liaison at the LCH, 5.1.2e [REDACTED], we already getting up to speed in coordinated relief good flows of which quality is guaranteed. Again a big thank you for bringing the right people together, which makes it possible to make things happen. With warm regards and stay healthy ,

5.1.2e [REDACTED]

KLM Relief Good Team

From: 5.1.2e [REDACTED]

Sent: Thursday, 26 March 2020 10:01

To: 5.1.2e [REDACTED] (SPLFA) - KLM

Cc: KLM Relief Goods ; 5.1.2e [REDACTED] (SIN CA RM) - KLM ; 5.1.2e [REDACTED] (AMSDP) - KLM ; 5.1.2e [REDACTED]@skyteam.com

Subject: Re: Cargo HKG-AMS or CAN-AMS

Dear 5.1.2e [REDACTED]

Just came off the phone with 5.1.2e [REDACTED] (government in this buying process). He is OK to have us on the flights - and we can talk to 5.1.2e [REDACTED] about the specifics. If there any questions about the relationship, KLM can contact 5.1.2e [REDACTED] directly: 5.1.2e [REDACTED].

Best,

5.1.2e [REDACTED]

Sent with Shift

Op wo 25 mrt. 2020 om 19:43 schreef 5.1.2e [REDACTED] <5.1.2e [REDACTED]@gmail.com>:

Dear 5.1.2e [REDACTED]

5.1.2e [REDACTED] is working for us as lead buyer in this process (he communicates mainly through his business email because related parties know him through this address, but he is part of us and a trusted party). We collaborate with the government, but are not representatives. Do I need explicit agreement from VWS and/or IenW for every shipment? This afternoon we agreed on the phone to continue with 5.1.2e [REDACTED] the common cargo effort. 5.1.2e [REDACTED] could you help us out with this? What is helpful/necessary in this case?

Kind regards,

5.1.2e [REDACTED]

Mob. 5.1.2e [REDACTED]

Sent with Shift

Op wo 25 mrt. 2020 om 19:08 schreef 5.1.2e [REDACTED] (SPLFA) - KLM <5.1.2e [REDACTED]@klm.com>:

Dear 5.1.2e [REDACTED]

For clarity this mail.

Could you please clarify if this request, but also the collaboration with waka waka is a governmental request or not?

Kind regards,

5.1.2e [REDACTED]

From: 5.1.2e [REDACTED] <5.1.2e [REDACTED]@waka-waka.com>

Sent: Wednesday, March 25, 2020 6:08 PM

To: 5.1.2e [REDACTED] (AMSLQ) - KLM <5.1.2e [REDACTED]@KLM.COM>

Cc: 5.1.2e [REDACTED] (SPLFA) - KLM <5.1.2e [REDACTED]@klm.com>; 5.1.2e [REDACTED] (SIN CA RM) - KLM <5.1.2e [REDACTED]@KLM.COM>; 5.1.2e [REDACTED] (HKG CA MT) - KLM <5.1.2e [REDACTED]@KLMCARGO.COM>; 5.1.2e [REDACTED]@damme.nl>; 5.1.2e [REDACTED] <5.1.2e [REDACTED]@gmail.com>; 5.1.2e [REDACTED] (SPLAR) - KLM <5.1.2e [REDACTED]@klm.com>; 5.1.5 [REDACTED] <5.1.2e [REDACTED]@klmcargo.com>

Subject: Re: Cargo HKG-AMS or CAN-AMS

Dear All,

It would be great if we could have an indication of the CBM space that is available on KLM flights from both HK and Shanghai (PVG?)

If there is an idea on available space on CZ from Guangzhou than that would really helpful as well.

We have sight on app. 150,000 / 300,000 KN95 mask output per day = app. 16 / 32 cbm per day (25,000 / 50,000 KG

G.W.)

If flights leave every 2 days, we would be looking at 32 / 64 cbm per flight (50,000 / 100,000 KG G.W.)

my question is, can we ship this? what if it is supply grows beyond our current expectations?

Thank you so much for your kind answer in advance.

Warm wishes,

5.1.2e

#AgentofLight

Op wo 25 mrt. 2020 om 17:39 schreef 5.1.2e (AMSLQ) - KLM <5.1.2e@klm.com>:

Hi 5.1.2e

If China Southern can you deal with that or do you need my support with China Southern?

Pls adv.

Krgds,

5.1.2e

From: 5.1.2e <5.1.2e@waka-waka.com>

Sent: Wednesday, March 25, 2020 4:33 PM

To: 5.1.5 <5.1.2e@klmcargo.com>

Cc: 5.1.2e (AMSLQ) - KLM <5.1.2e@KLM.COM>; 5.1.2e HKG CA MT) - KLM
<5.1.2e@KLMCARGO.COM>; 5.1.2e <5.1.2e@damme.nl>; 5.1.2e (SPLFA) - KLM <5.1.2e@klm.com>;
5.1.2e @klm.com>; 5.1.2e SIN CA RM) - KLM <5.1.2e@KLM.COM>; 5.1.2e
<5.1.2e@gmail.com>; 5.1.2e (SPLAR) - KLM <5.1.2e@klm.com>

Subject: Re: Cargo HKG-AMS or CAN-AMS

Good afternoon 5.1.2e

We are making progress. Made payment for 500,000 KN95 facemask yesterday, same supplier as test shipment this weekend.

Forwarding Agent in Guangzhou: pls see attached.

Foshan Hao Sun Import & Export Co. Ltd.

Preliminary shipping details:

Carton details

content: 1,000 pcs

Dimension: 64x40x43 cm

G.W. 8.2 Kg

We expect daily output of 50,000 pcs (to be confirmed)

50,000 pcs = 5.5 CBM / 8,200 KG

I am waiting for product ready dates, but possible first delivery date to GZ Airport (Foshan Hao Sun) is Friday 27/3

We look forward to receiving flight schedules from China Southern CAN/AMS with cut-off times. (24 hrs?)

We can then adjust the shipments to flight schedule.

We will use Fracht FWO for custom clearance for shipments from this particular supplier, same route as before.

I look forward to further news or questions.

Warm wishes ,

5.1.2e

#AgentofLight

Op ma 23 mrt. 2020 om 07:14 schreef KLM Relief Goods <5.1.2e@klmcargo.com>:

Good morning 5.1.2e

Acknowledge receipt of your message.

For clarity sake, with forwarding agent we mean meant the contact details of the Forwarder in Guangzhou . Can you provide their detailed contact info on behalf of KLM-HKG ?

This will also answer your question if we can pick up at the factory as *pick-up is part of the portfolio of the forwarder, same as e.g. Customs clearance.*

The choice of forwarder in Holland is not up to the airline and therefore up to you. Generally spoken, you should just tell the forwarder on China or HK side that Fracht FWO BV is to be assigned forwarder on the Schiphol side.

When responding, on the KLM side, please leave mr 5.1.2e in the conversation.

Looking forward to receive your reply,

Kind regards,

5.1.2e

KLM CARGO relief desk.

From: 5.1.2e <5.1.2e@waka-waka.com>
Sent: Monday, March 23, 2020 1:46 AM
To: 5.1.5 <5.1.2e@klmcargo.com>
Cc: 5.1.2e (AMSLQ) - KLM <5.1.2e@KLM.COM> 5.1.2e (HKG CA MT) - KLM
 <5.1.2e@KLMCARGO.COM>; 5.1.2e <5.1.2e@damme.nl>; 5.1.2e (SPLFA) - KLM <5.1.2e@klm.com>; 5.1.2e (SIN CA RM) - KLM <5.1.2e@KLM.COM>; 5.1.2e
 <5.1.2e@gmail.com>; 5.1.2e (SPLAR) - KLM <5.1.2e@klm.com>
Subject: Re: Cargo HKG-AMS or CAN-AMS

Good evening 5.1.2e 5.1.2e

Pleasure hearing from you on short notice, very much appreciated. Allow me to start with answering your questions

- **Date(s)** on which shipment(s) available for transportation at Hong Kong Airport (24h before departure), .
- --> goods ready date coming wednesday March 25th or Thursday March 26 (to be confirmed)
- --> transportation to HK is possible, would take at least 24 hrs (due to custom clearance at SZ/HK border)
- --> so arrival HK airport on Thursday 26/3 or Friday 27/3
- **Nature of goods**
- --> KN95 facemask
- **Total Weight and volume** (cubic meters) per shipment, preferably including the weight and dimensions of every individual box.
- --> total cbm: 48m3
- --> carton dimensions (500 pcs/carton) : 46x41x26 cm
- --> total weight: 4,300 Kg (GW)
- --> total volume weight: 9,594 Kg
- **Origin airport** on which the shipment is available. (HKG preferred by KLM).
- --> Guangzhou Baiyun preferred by supplier
- --> Factory is located in Baoan, Shenzhen
- --> do you have ability to pick-up at factory address?
- **Destination airport** on which shipment will be picked up.
- --> Amsterdam Schiphol Airport
- **Forwarding agent** involved and contact details of this forwarding agent.
- --> to be confirmed, but we prefer to use Fracht FWO BV, Hoeksteen 155, 2132 MX Hoofddorp
 (5.1.2e @nl.fracht.com)



What will be your preferred option since this is 48 cbm? Would this qualify as an option 2.?

As mentioned above, for us it would be the least troublesome if we can delivery to Guangzhou Airport, I will discuss this with Supplier, but although HK is actually closer to the factory (Baoan, SZ) I still think it would take more time to get it there, considering customs at HK. If you can assist with this, than that would be great and HK would be our preferred option.

For us it is important to know on which dates KLM can fly from HK and as an alternative, on which dates does China Southern fly out of Guangzhou? This will help us schedule production to match with your flight schedules.

I trust to have informed you properly and swiftly and hope to hear from you again soon.

Thank you so much for the help offered in these surreal times, as I can imagine especially for you and your colleagues. I wish you all strength, faith and above all a good health.

Warm wishes,

5.1.2e

5.1.2e

#AgentofLight

Op ma 23 mrt. 2020 om 00:50 schreef 5.1.5 <5.1.2e@klmcargo.com>:

Good morning 5.1.2e

We have received your e-mail in good order.

For shipments coming from China KLM presently has several possibilities.

1. For substantial loads an ad-hoc flight can be arranged for the entire shipment.
2. Medium size shipments could be a baseload for such ad-hoc flight, or a coload on it.
3. For small shipments KLM can check the possibility to coload on existing line flights.
4. Alternatively we can check for coload on our partner CZ. (through Wiedo)

Options 1 and 2 are possible to standard KLM stations with Boeing 777-300, B787-900 and B787-1000 flights, with capacity varying between 90 and 140m3. Actual loadability is depending on the type and packing of cargo.

For reasons of a.o. traffic rights and availability of suitable handling, one condition is that the ad-hoc flights are performed to existing KLM network points. *Unfortunately Guangzhou is not a standard KLM network point.*

For this reason we would like to know whether Hong Kong could be an alternative airport of departure.

This question is to you, *but also to our KLM counterpart in Hong Kong* 5.1.2e (CC)

To be able to support you with an adequate reply we do need the following information:

- **Date(s)** on which shipment(s) available for transportation at Hong Kong Airport (24h before departure), .
- **Nature of goods**
- **Total Weight and volume** (cubic meters) per shipment, preferably including the weight and dimensions of every individual box.
- **Origin airport** on which the shipment is available. (HKG preferred by KLM).
- **Destination airport** on which shipment will be picked up.
- **Forwarding agent** involved and contact details of this forwarding agent.

We appreciate to have this information soonest and will get back to you as soon as possible.

In the meantime our KL counterpart in HKG will have a look to your questions.

With kind regards,

KLM.CARGO Relief desk

5.1.2e

From: 5.1.2e <5.1.2e@waka-waka.com>
Sent: Sunday, March 22, 2020 8:39 PM
To: 5.1.2e (AMSLQ) - KLM <5.1.2e@KLM.COM>
Cc: 5.1.2e <5.1.2e@damme.nl>; KLM Relief Goods <5.1.2e@klmcargo.com>; 5.1.2e (SPLFA) - KLM <5.1.2e@klm.com>; 5.1.2e (SIN CA RM) - KLM <5.1.2e@KLM.COM>; 5.1.2e <5.1.2e@gmail.com>; 5.1.2e (SPLAR) - KLM <5.1.2e@klm.com>; 5.1.2e (CAMR) - KLM <5.1.2e@KLM.COM>
Subject: Re: Cargo
 Dank 5.1.2e
 Hi 5.1.2e
 Ben ook telefonisch bereikbaar mocht je even snel willen schakelen.
 06 5.1.2e
 Groeten
 5.1.2e

Founder, Agent of Light

Waka-Waka.com

Via WakaWaka powered iPhone

Op 22 mrt. 2020 om 20:36 heeft 5.1.2e (AMSLQ) - KLM <5.1.2e@klm.com> het volgende geschreven:

Hi 5.1.2e

Graag support mbt Hongkong-Amsterdam vluchten.

Daar waar ik een rol kan spelen met China Southern Airlines laat het weten, dan pak ik dat op (CANAMS).

Alvast bedankt, met groet,

5.1.2e

Van: 5.1.2e <5.1.2e@waka-waka.com>
Verzonden: Sunday, March 22, 2020 6:10:06 PM
Aan: 5.1.2e <5.1.2e@damme.nl>
CC: 5.1.2e (AMSLQ) - KLM <5.1.2e@KLM.COM>; 5.1.2e <5.1.2e@gmail.com>;
 5.1.2e (SPLAR) - KLM <5.1.2e@klm.com>
Onderwerp: Re: Cargo

Beste 5.1.2e

Goed om contact te hebben. 5.1.2e had mij al kort geïntroduceerd. 5.1.2e & ik hebben afgesproken dat ik na deze eerste zending van 40.000 stuks de coördinatie over neem.

Korte intro over mijzelf: 5.1.2e www.waka-waka.com samen met 5.1.2e (inmiddels herstellende van Corona... flink ziek geweest). doe zo'n 20 jaar zaken in china, productie van uiteenlopende producten gedaan, laatste jaren alleen WakaWaka Solar Products. Heb enkele uitstekende relaties in China waar ik meer dan 10 jaar al mee werk. Via o.a. deze kanalen wordt nu ook gezocht naar betrouwbare leveranciers met voldoende productie capaciteit.

Stand van zaken Corona Response NL (werktitel)

- Alle betrokken partijen hebben afgesproken mee te werken op non-profit basis en delen hun resources (met contact gegevens)
- Er zijn bedragen toegezegd van verschillende partijen, o.a. Buurtzorg en CoolBlue, er komt steeds meer binnen. Inmiddels genoeg voor minimaal 1,5 miljoen mondkapjes (conservatieve schatting)
- Eerste leverancier via 5.1.2e heeft nu 40.000 geproduceerd & geleverd, nu onderweg via jullie (!) hoera.
- Vraag staat uit voor meer capaciteit bij deze partij. quote & levertijd wordt zsm verwacht
- Tweede leverancier via mij (REMAX) geeft aan 100.000 x KN95 per dag te kunnen produceren

De vragen zijn nu als volgt:

1. kunnen we voor relatief kleine zendingen (100.000+ units / 10+ cbm / volumegewicht : 1920 Kg) gebruik maken van jullie diensten?
2. zijn er vluchtschema's bekend voor de komende 1 a 2 weken? liefst alleen rechtstreekse vluchten op Schiphol
3. wat is de eerstvolgende vlucht die beschikbaar is?
4. wat zijn de cut-off times voor deze vluchten? hoe lang van te voren moeten zendingen zijn aangemeld bij de airline?
5. heb je voor mij contactgegevens van jullie counterpart in Guangzhou waar fabrikanten contact mee op kunnen nemen om zendingen aan te melden?
6. je gaf aan om evt uit te wijken naar HK:
 - wanneer is dit nodig?
 - wat zijn de vluchtschema's vanaf HK + cut-offs
 - voorzie je problemen bij de grens China / HK?
7. hoeveel dagen voorafgaand aan de shipment moet jij het daadwerkelijk volume weten?
8. is het mogelijk om nu al een reservering te maken voor bv 20 cbm op een vlucht 2e helft deze week?
9. wie is jullie clearing agent op Schiphol voor de huidige zending van 40.000 stuks? en is dat dezelfde als voor aankomende shipments?

Informatie voorziening

Dit project is zeer kort geleden opgestart, ik ben er pas 12uur bij betrokken, was echter al bezig met mondkapjes. De informatie die vanuit China komt moet door mij goed geverifieerd worden, alvorens we overgaan tot betalingen en afgeven van product-ready dates. Ik hoop vanavond / morgenochtend definitieve info te hebben mbt het daadwerkelijke volume dat we nu kunnen bestellen. Dit moet aangesloten worden op jullie vluchtschema's. We kunnen dan bepalen hoeveel stuks we nu als eerste bij deze tweede leverancier (REMAX) bestellen. zal minimaal 100.000 stuks (10cbm) of mogelijk 200.000 - 300.000 stuks (20-30 cbm) zijn.

ENORM fijn dat jullie kunnen helpen! Het zou geweldig zijn wanneer we een betrouwbare supply chain op kunnen zetten via deze weg om Nederlandse zorginstellingen van de nodige bescherming te voorzien. Ben ook telefonisch bereikbaar mocht je even willen bellen.

Zie uit naar een plezierige samenwerking!

hartelijke groet

5.1.2e
5.1.2e

#AgentofLight

Op zo 22 mrt. 2020 om 17:20 schreef 5.1.2e <5.1.2e@damme.nl>:

Beste 5.1.2e

Dat was een eerste inschatting, vanavond hebben we beraad. 5.1.2e heeft net nieuwe informatie dat we verwachten het binnen een week naar 2M units te kunnen krijgen. Dus dat zou 4.000 cartons betekenen. Dus liever wat meer ruimte dan minder ;).

Met vriendelijke groeten,

5.1.2e
5.1.2e

Sativus Consulting

Hoofdstraat 25

3971 KA Driebergen-Rijsenburg

The Netherlands

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T: +31 (0) 5.1.2e

5.1.2e @sativus.consulting

www.sativus.consulting

[Instagram](#)

[Linkedin profile](#)

Please do not print this message unless necessary

On 22 Mar 2020, at 17:06, 5.1.2e (AMSLQ) - KLM

<5.1.2e@KLM.COM> wrote:

Hi 5.1.2e

Even om eea zeker te stellen:

- 1800 cartons a 500 stuks;
- 8.000 kg ongeveer;
- 84CBM

Is de totale zending?

Mvg,

5.1.2e

5.1.2e AMSLQ

KLM ROYAL DUTCH AIRLINES

From: 5.1.2e <5.1.2e@damme.nl>

Sent: Sunday, March 22, 2020 4:52 PM

To: 5.1.2e (AMSLQ) - KLM <5.1.2e@KLM.COM>

Cc: 5.1.2e <5.1.2e@gmail.com>; 5.1.2e @waka-waka.com; 5.1.2e (SPLAR) -

KLM <5.1.2e@klm.com>; 5.1.2e (AMSDU) - KLM

<5.1.2e@KLM.COM>

Subject: Re: Cargo

Goedemiddag 5.1.2e

Zoals net besproken bij deze een indicatie van de hoeveelheid en gewicht:

- Week 1 (komende week);
- Proberen we 900.000 stuks hier te krijgen (al afgenomen door zorg organisaties)
- Verwacht vanaf woensdag de eerste producten te kunnen shippen (indicatie)
- Gaat om:

- 1800 cartons a 500 stuks;
- 8.000 kg ongeveer;
- 84CBM

- Schema qua locaties en data werken we aan. Dus als we van jullie een klein schema kunnen krijgen van de mogelijke CS en KLM vluchten op HK en Guangzhou heel graag.

We houden je op de hoogte. Daarnaast zal 5.1.2e het contact rondom inkoop / shipment vanuit China gaan overnemen. Zodat we een aanspreekpunt hebben vanuit ons om alles zo

vlekkeloos mogelijk te laten verlopen.

Met vriendelijke groeten,

5.1.2e
5.1.2e
Sativus Consulting

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On 22 Mar 2020, at 14:53, 5.1.2e (AMSLQ) - KLM

<5.1.2e @KLM.COM> wrote:

Best 5.1.2e

Gegevens stuur ik zo snel als mogelijk door.

Mocht capaciteit op Guangzhou tegenvallen dan is er ook de optie om de zending bv per truck naar Hongkong vervoeren en met KLM naar Amsterdam te laten vliegen.

Mochten jullie nog vragen hebben dan hoor ik het graag.

Mvg,

5.1.2e

5.1.2e AMSLQ

KLM ROYAL DUTCH AIRLINES

From: 5.1.2e <5.1.2e @damme.nl>

Sent: Sunday, March 22, 2020 1:42 PM

To: 5.1.2e (AMSLQ) - KLM <5.1.2e @KLM.COM>

Cc: 5.1.2e <5.1.2e @gmail.com>; 5.1.2e @waka-waka.com; 5.1.2e (SPLAR) - KLM <5.1.2e @klm.com> 5.1.2e (AMSDU) - KLM <5.1.2e @KLM.COM>

Subject: Re: Cargo

Importance: High

Goedemiddag 5.1.2e

Momenteel is het eerste transport onderweg naar het vliegtuig om de vlucht te halen. Vooralsnog ziet dat er goed uit aan onze kant (net onze Chinese partner op de grond gesproken). Gezien we meer transporten verwachten in de komende week, zou je ons de contact gegevens kunnen sturen van de liaison by China Southern? Dan kunnen we daarmee aan de slag en alvast stappen nemen in het logistieke proces.

Met vriendelijke groeten,

5.1.2e
5.1.2e
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On 21 Mar 2020, at 15:41, 5.1.2e (AMSLQ) - KLM

<5.1.2e @klm.com> wrote:

Dear all,

I can support with the connection between CZ sales and your forwarder and first available flight in this case.

Unfortunately much more I cannot do, due too much work.

So please send me contact details of your forwarder in Hong Kong and CZ will contact him.

Thank you for your understanding.

Kroes

5.1.2e

5.1.2e AMSLQ

KLM ROYAL DUTCH AIRLINES

From: 5.1.2e <5.1.2e@damme.nl>

Sent: Saturday, March 21, 2020 3:35 PM

To: 5.1.2e (AMSLQ) - KLM <5.1.2e@KLM.COM>; iCreatePack - 5.1.2e JIN
<info@icreatepack.com>

Cc: 5.1.2e <5.1.2e@gmail.com>

Subject: Cargo

Dear 5.1.2e,

Hereby I introduce to 5.1.2e of KLM, he takes care of shipping to the Netherlands (China Southern 307, departing from Guangzhou Sunday / Monday 00.05) when the goods arrive at the airport. I advise to get in touch with him to make sure everything goes smooth.

5.1.2e you can reach 5.1.2e via:

5.1.2e JIN

5.1.2e

<5.1.2e@01D537CF.4479F960.jpg>



5.1.2e

WhatsApp/WeChat)



5.1.2e @icreatepack.com

Please consider the environment before printing this email.

Thank you both.

With kind regards,

5.1.2e

5.1.2e

Sativus Consulting

Hoofdstraat 25

3971 KA Driebergen-Rijsenburg

The Netherlands

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