

Cash planning

inputs

betaaltermijn (dagen)	60
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8.6

9

Cash-out

27,070,467

product	week 13	week 14	week 15	week 16
1 Mondmaskers				
2 Isolatiejassen				
3 Beschermingsbrillen				
4 Halterschorten				
5 Chirurgische mondmaskers				
6 Onderzoekshandschoenen		5.1.2b		
7 Sterilium				
8 Testkits Corona				
9 Spatschermen				
10 Coveralls				
Handling fees				
Additionele kosten				
Total	11,538,888	21,421,569	37,463,140	42,326,488
	12	21	37	42

Cash-in

product	week 13	week 14	week 15	week 16
1 Mondmaskers	-	-	-	-
2 Isolatiejassen	-	-	-	-
3 Beschermingsbrillen	-	-	-	-
4 Halterschorten	-	-	-	-
5 Chirurgische mondmaskers	-	-	-	-
6 Onderzoekshandschoenen	-	-	-	-
7 Sterilium	-	-	-	-
8 Testkits Corona	-	-	-	-
9 Spatschermen	-	-	-	-
10 Coveralls	-	-	-	-
Total	-	-	-	-
delta	-11,538,888	-21,421,569	-37,463,140	-42,326,488

Uitstaande orders / garanties

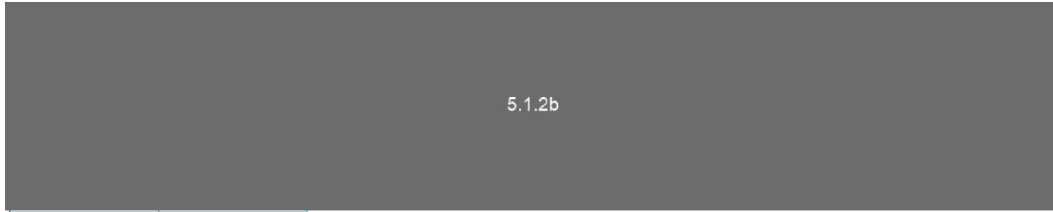
product	week 13	week 14	week 15	week 16
1 FFP2 maskers				
2 Protectiejassen			5.1.2b	
3 Spatbrillen				
4 Schorten				

5	Chirurgische maskers		5.1.2b		
6	Lange handschoenen				
7	Sterilium				
8	Testkits Corono				
	Handling fees				
	Overig / contingency				-
	Total	-	98,740,135	167,643,371	366,850,808
					199,207,437

week 17	week 18	week 19	week 20	week 21	week 22	week 23
5.1.2b						
80,073,145	40,520,639	97,587,644	34,881,525	34,931,525	34,931,525	34,939,650
80	41	98	35	35	35	35

17	18	19	20	21	22	23
week 17	week 18	week 19	week 20	week 21	week 22	week 23
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-80,073,145	-40,520,639	-97,587,644	-34,881,525	-34,931,525	-34,931,525	-34,939,650

t/m week 20	t/m week 24	week 20
5.1.2b		



5.1.2b

511,928,236	751,854,133
145,077,428	239,925,897
36,269,357	59,981,474

365,813,037

week 24	week 25	week 26
5.1.2b		
56,127,395	56,327,370	56,327,370
56	56	56

24	25	26	27	28	29
week 24	week 25	week 26	week 27	week 28	week 29
-	-	-	5.1.2b		
-	-	-			
-	-	-			
-	-	-			
-	-	-			
-	-	-			
-	-	-			
-	-	-			
-	-	-			
-	-	-			
-	-	-	-	-	-
-	-	-	762,500	18,349,122	18,714,116
-	-	-	1	18	19
-56,127,395	-56,327,370	-56,327,370			

nieuwe versie model
grafiek cash-in / cash out / g

week 24
5.1.2b



389,205,674

arranties

Impact model P&L

inputs

salesprice opslag %	
inkoopprijs increase %	3
volume increase %	0
contingency	5
markup Mediq/OneMed %	
additionele kosten %	

mark-up inkopers

Revenues

product	13	14	15
	week 13	week 14	week 15
1 FFP2 maskers	-	-	-
2 Protectiejassen	-	-	-
3 Spatbrillen	-	-	-
4 Schorten	-	-	-
5 Chirurgische maskers	-	-	-
6 Lange handschoenen	-	-	-
7 Sterilium	-	-	-
8 Testkits Corono	-	-	-
9 Spatschermen	-	-	-
10 Coveralls	-	-	-
Total	-	-	-

Costs all-in (CoGS, mark-up, additionele kosten)

product	week 13	week 14	week 15
1 FFP2 maskers	-	-	-
2 Protectiejassen	-	-	-
3 Spatbrillen	-	-	-
4 Schorten	-	-	-
5 Chirurgische maskers	-	-	-
6 Lange handschoenen	-	-	-
7 Sterilium	-	-	-
8 Testkits Corono	-	-	-
9 Spatschermen	-	-	-
10 Coveralls	-	-	-
Mark-ups			
Additionele kosten		5.1.2b	
Contingency (stock, credit, delivery, quality)			
Total	635,000	721,757	810,685
<i>profit/loss</i>	-635,000	-721,757	-810,685

CoGS

product	week 13	week 14	week 15
1 FFP2 maskers	-	-	-
2 Protectiejassen	-	-	-
3 Spatbrillen	-	-	-
4 Schorten	-	-	-
5 Chirurgische maskers	-	-	-
6 Lange handschoenen	-	-	-
7 Sterilium	-	-	-
8 Testkits Corono	-	-	-
9 Spatschermen	-	-	-
10 Coveralls	-	-	-
Total	-	-	-

Mark-up

product	week 13	week 14	week 15
1 Handling OneMed			9,122
2 Handling CB	85,000	85,000	85,000
3 Handling Mediq			
4			
5			
6			
7			
8			
Total	85,000	85,000	94,122

Additionele kosten

product	13 week 13	14 week 14	15 week 15
1 Facilitaire kosten			
2 Overig			
3 Cargo			
4 PostNL		5.1.2b	
5 Schiphol handling			
6 Contingency			
7			
8			
Total	550,000	636,757	677,958

#DIV/0!

25,500

	16	17	18	19	20	21	22
	week 16	week 17	week 18	week 19	week 20	week 21	week 22
	-	-	5.1.2b				
	-	-					
	-	-					
	-	-					
	-	-					
	-	-					
	-	-					
	-	-					
	-	-					
	-	-					

	week 16	week 17	week 18	week 19	week 20	week 21	week 22
5.1.2b							
	1,122,604	2,046,076	3,848,697	46,505,865	44,069,497	46,630,164	46,630,164
	-1,122,604	-2,046,076	-3,086,196	-28,126,743	-25,325,381	-25,451,728	-25,451,728

week 16	week 17	week 18	week 19	week 20	week 21	week 22
-	-	5.1.2b				
-	-					
-	-					
-	-					
-	-					
-	-					
-	-					
-	-					
-	-					
-	-					
-	-	-	-	-	-	-
-	-	1,716,782	42,342,656	39,972,306	42,411,036	42,411,036

week 16	week 17	week 18	week 19	week 20	week 21	week 22
5.1.2b						
211,697	441,193	441,193	441,193	441,193	441,193	441,193
#DIV/0!		57.9%	2.4%	2.4%	2.1%	2.1%

16	17	18	19	20	21	22
week 16	week 17	week 18	week 19	week 20	week 21	week 22
5.1.2b						
857,450	1,507,450	1,507,450	1,507,450	1,557,450	1,557,450	1,557,450
#DIV/0!	#DIV/0!	197.7%	8.2%	8.3%	7.4%	7.4%

	23	24
	week 23	week 24
	5.1.2b	
	-	-
	21,184,686	21,184,686

	week 23	week 24
	5.1.2b	
	-	-
	46,642,633	46,642,633
	-25,457,946	-25,457,946

5.1.2b
-

25

6

week 23	week 24
5.1.2b	
-	-
42,422,911	42,422,911

week 23	week 24
5.1.2b	
441,193	441,193
2.1%	2.1%

23	24
week 23	week 24
5.1.2b	
1,557,450	1,557,450
7.4%	7.4%

3 vluchten per week tegen hoogste tarief

Input volumes & prijzen

Volumes

product	Actuals			
	week 13	week 14	week 15	week 16
1 Mondmaskers				
2 Isolatiejassen				
3 Beschermingsbrillen				
4 Halterschorten				
5 Chirurgische mondmaskers				
6 Onderzoekshandschoenen				
7 Sterilium				
8 Testkits Corona				
9 Spatschermen				
10 Coveralls				
Total	-	-	-	-

Prijzen

product	Actuals			
	week 13	week 14	week 15	week 16
1 Mondmaskers				
2 Isolatiejassen				
3 Beschermingsbrillen				
4 Halterschorten				
5 Chirurgische mondmaskers				
6 Onderzoekshandschoenen				
7 Sterilium				
8 Testkits Corona				
9 Spatschermen				
10 Coveralls				
Total				

spatschermen, coveralls

Gerealiseerde inkooprijzen

denk om 3% opslag

product	Actuals	Forecast	Forecast	Forecast
	week 13	week 14	week 15	week 16
1 FFP2 maskers				
2 Protectiejassen				
3 Spatbrillen				
4 Schorten				
5 Chirurgische maskers				
6 Lange handschoenen				
7 Sterilium				
8 Testkits Corona				
Total				

Gerealiseerde volumes

Actuals Forecast Forecast Forecast

product	week 13	week 14	week 15	week 16
1 FFP2 maskers	5.1.2b			
2 Protectiejassen				
3 Spatbrillen				
4 Schorten				
5 Chirurgische maskers				
6 Lange handschoenen				
7 Sterilium				
8 Testkits Corona				
Total				

Gerealiseerde orderwaarde (excl. BTW)

product	Actuals week 13	Forecast week 14	Forecast week 15	Forecast week 16
1 FFP2 maskers	5.1.2b			
2 Protectiejassen				
3 Spatbrillen				
4 Schorten				
5 Chirurgische maskers				
6 Lange handschoenen				
7 Sterilium				
8 Testkits Corona				
Total				

	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
week 17	week 18	week 19	week 20	week 21	week 22	week 23
	5.1.2b					
-	5,259,730	42,649,195	42,323,678	42,470,678	42,470,678	42,595,678

	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
week 17	week 18	week 19	week 20	week 21	week 22	week 23
	5.1.2b					

toevoegen 5.1.2b

	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
week 17	week 18	week 19	week 20	week 21	week 22	week 23

Forecast Forecast Forecast Forecast Forecast Forecast Forecast

Voorstel vaste prijzen

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product	verkoopprijs	marktprijs regulier	opslag- percentage	huidige inkoop
1 Mondmaskers	5.1.2b			
2 Isolatiejassen				
3 Beschermingsbrillen				
4 Halterschorten				
5 Chirurgische mondmaskers				
6 Onderzoekshandschoenen				
7 Sterilium				
8 Testkits Corona				
9 Spatschermen				
10 Coveralls				

subcomponenten:

8a	Amies medium met nasopharynx swab	5.1.2b
8b	Nasopharynx swab	
8c	Keel swab	
8d	UTM of GLY-medium	

2.05405

5.1.2b

	voorbeeld-artikel
172%	1.00 ADEMHALINGSMASKER FFP2 3M
441%	1.00 KP ISOL SCHORT NW/CPE GEEL M
21%	1.00 3M VEILIGHEIDSBRIL OVERZET
3000%	1.00 KLINION PROTECT SCHORT WIT PE 125X80CM
220%	1.00 KP MONDMASKER NW GROEN ELAS
180%	1.00 SEMPERMED OK HSCHN SUPREME LTX 7,5 WI
100%	1.00 STERILLIUM MED HDINFECT 0,5L
100%	1.00 inschatting trade team (2 inschattingen: 16,56 en 15,0). Huidige prijzen.
0%	1.00
0%	1.00

34

260

materiaalnummer
000000000003029524
000000000003025547
000000000003008474
000000000003025537
000000000003025556
000000000003032209
000000000003034994

5.1.2b

	To be delivered	To be delivered 25%	Demand model
Mondmaskers	17,600,000	13,200,000	3,734,500
Chirurgische maskers	39,401,200	29,550,900	7,638,386
Isolatiejassen	6,745,000	5,058,750	4,237,549
Beschermingsbrillen	690,200	517,650	247,000
Schorten	25,000	18,750	-
Onderzoekshandschoenen	10,200,000	7,650,000	26,271,243
Testkit artikelen	925,175	693,881	315,000
Sterilium			- 7,000
Total LCH	75,486,575	56,614,931	42,450,678

Actuals invoiced

Row Labels	Gross Sales (4111100) prijs	
BESCHERMINGSBRIL		
CHIRURGISCH MASKER TYPE 1		
CHIRURGISCH MASKER TYPE 2		
CHIRURGISCH MASKER TYPE 2R		
FFP1 MASKER		
FFP2 MASKER		
FFP3 MASKER		
HANDESINFECTANS 500 ML		
HANDSCHOEN L		
HANDSCHOEN M		
HANDSCHOEN S		
HANDSCHOEN XL		
ISOLATIEJAS (LANGE MOUW) L/		
ISOLATIEJAS (LANGE MOUW) S/		
Grand Total	762,664	5,259,730

Portal request	% demand	% portal
204,000	353%	6471%
1,100,000	387%	2686%
1,800,000	119%	281%
16,000	210%	3235%
-		
3,900,000	29%	196%
	220%	
14,000	0%	0%
7,034,000	133%	805%

Mondmask	5.1.2b
Isolatiejass	
Beschermi	
Halterscho	
Chirurgisch	
Onderzoek	
Sterilium	
Testkits Co	
Spatschermen	
Coveralls	
Total	42,450,678

9,221
1,752,574

44,911

3,382,161

63,212

5,252,079

Week 14*Rijlabels*

1. FFP2 maskers (incl. FFP1)
2. Chirurgische maskers 2R
3. Projectiejassen
4. Spatbrillen
5. Schorten (verpakking 100)
6. Lange handschoenen
- 7a. Amies medium met nasopharynx swab
- 7b. Nasopharynx swab
- 7c. Keel swab
- 7d. UTM of GLY-medium
80. Transportkosten
81. Distributiekosten

Eindtotaal*Som van Factuurbedrag incl. btw*

5.1.2b

98,968,220**Week 15***Rijlabels*

1. FFP2 maskers (incl. FFP1)
2. Chirurgische maskers 2R
3. Projectiejassen
4. Spatbrillen
5. Schorten (verpakking 100)
6. Lange handschoenen
- 7a. Amies medium met nasopharynx swab
- 7b. Nasopharynx swab
- 7c. Keel swab
- 7d. UTM of GLY-medium
80. Transportkosten
81. Distributiekosten

*(leeg)***Eindtotaal****garantees***Som van Factuurbedrag incl. btw*

5.1.2b

-

167,643,371**Week 16***Rijlabels*

1. FFP2 maskers (incl. FFP1)
2. Chirurgische maskers 2R
3. Projectiejassen
4. Spatbrillen
5. Schorten (verpakking 100)

Som van Factuurbedrag incl. btw

5.1.2b

6. Lange handschoenen	
7a. Amies medium met nasopharynx swab	
7b. Nasopharynx swab	
7c. Keel swab	
7d. UTM of GLY-medium	5.1.2b
80. Transportkosten	
81. Distributiekosten	
90. Facilitaire kosten	
(leeg)	-
Eindtotaal	368,080,372

Week 17

Rijlabels	Som van Factuurbedrag incl. btw
1. FFP2 maskers (incl. FFP1)	
2. Chirurgische maskers 2R	
3. Projectiejassen	
4. Spatbrillen	
5. Schorten (verpakking 100)	
6. Lange handschoenen	
7a. Amies medium met nasopharynx swab	
7b. Nasopharynx swab	5.1.2b
7c. Keel swab	
7d. UTM of GLY-medium	
80. Transportkosten	
81. Distributiekosten	
9. Spatschermen	
90. Facilitaire kosten	
(leeg)	-
Eindtotaal	584,486,195

Week 18

Rijlabels	Som van Orderbedrag incl. btw (€)
1. Mondmaskers	
2. Chirurgische mondmaskers	
3. Isolatiejassen	
4. Beschermingsbrillen	
5. Halterschorten	
6. Onderzoekshandschoenen	
7a. Amies medium met nasopharynx swab	
7b. Nasopharynx swab	5.1.2b
7c. Keel swab	
7d. UTM of GLY-medium	
80. Transportkosten	
81. Distributiekosten	
90. Facilitaire kosten	
(leeg)	0
Eindtotaal	628,156,257

cash

Som van Nog te betalen incl. btw cash

5.1.2b
65,957,970 65,957,970

Rijlabels

- 1. FFP2 maskers (incl. FFP1)
 - 2. Chirurgische maskers 2R
 - 3. Projectiejassen
 - 4. Spatbrillen
 - 5. Schorten (verpakking 100)
 - 6. Lange handschoenen
 - 7a. Amies medium met nasopharynx swab
 - 7b. Nasopharynx swab
 - 7c. Keel swab
 - 7d. UTM of GLY-medium
 - 80. Transportkosten
 - 81. Distributiekosten portokosten
- Eindtotaal**

cash

Som van Nog te betalen incl. btw cash

5.1.2b
108,758,662

Som van Nog te betalen incl. btw

5.1.2b



5.1.2b

255,330,287 112,750,084

Som van Nog te betalen incl. btw



5.1.2b

392,693,853 191,792,342 79,042,258

Som van Nog te betalen (€) totaal order - reeds betaald



5.1.2b

393,875,188 234,281,069 42,488,727

guarantees

7-Apr

Som van Factuurbedrag incl. btwOrders LCH (not VWS)

Invoice amount incl. VAT

5.1.2b	1. FFP2 maskers (incl. FFP1)	5.1.2b
	2. Chirurgische maskers 2R	
	3. Projectiejassen	
	4. Spatbrillen	
	5. Schorten (verpakking 100)	
	6. Lange handschoenen	
	7a. Amies medium met nasopharynx swab	
	7b. Nasopharynx swab	
	7c. Keel swab	
	7d. UTM of GLY-medium	
	80. Transportkosten	
	81. Distributiekosten	
	Eindtotaal	133,088,664
98,968,220		

product	leverancieistuks	ex	in btw	totaal € in btw	order datum
FFp2	MJH	100,000		€ 332,750	4/8/2020
isolatiejassNovamedil		30,000		€ 139,755	4/8/2020
spatbril Gebro Sale		500,000		€ 193,600	4/8/2020
spatbril Gebro Sale		500,100		€ 484,097	4/8/2020
isolatiejassBeconnect		600,000		€ 2,970,000	4/8/2020
KN95 mon STAXS		3,000,000	5.1.2b	€ 8,993,083	4/8/2020
Chirurgisch	5.1.2e	5,000,000		€ 2,057,000	4/9/2020
isolatiejassJason Medl		2,000,000		€ 22,440,000	4/9/2020
handschoeADM		15,000,000		€ 508,200	4/9/2020
isolatiejassADM		2,000,000		€ 7,700,000	4/9/2020

	ordered	demand per week	
Mondmaskers	5.1.2b	3,734,500	27.8
Chirurgische maskers		7,638,386	16.7
Isolatiejassen		4,768,066	14.7
Beschermingsbrillen		9,221	464.0
Schorten			
Onderzoekshandschoenen		26,271,243	19.0
Testkit artikelen			#DIV/0!
Sterilium			
Total	803,385,130		

week 17

13,713,600

week 16

Mondmaskers	3534500
Isolatiejassen	4137549
Beschermingsbrillen	247000
Halterschorten	
Chirurgische mondmasl	7338468
Onderzoekshandschoer	26271243
Sterilium	69000
Testkits Corona	420000
	42017760

Rijlabels	Som van Hoeveelheden	Som van Orderbedrag incl. btw (€)
1. Mondmaskers	103,715,700	5.1.2b
2. Chirurgische mondm.	127,622,150	
3. Isolatiejassen	69,903,400	
4. Beschermingsbrillen	4,278,480	
5. Halterschorten	3,706,600	
6. Onderzoekshandschc	497,865,400	
7a. Amies medium met	1,585,000	
7b. Nasopharynx swab	4,564,600	
7c. Keel swab	4,284,000	
7d. UTM of GLY-mediur	3,280,000	
80. Transportkosten	1	
81. Distributiekosten		
90. Facilitaire kosten		
0	-	
(leeg)		
Eindtotaal	820,805,331	608,975,901

product

Rijlabels	Som van Hoeveelheden	Som van Factuurbedrag incl. btw
1. FFP2 maskers (incl. FI	95,818,200	5.1.2b

2. Chirurgische maskers	79,472,150	5.1.2b	
3. Projectiejassen	65,711,200		
4. Spatbrillen	2,578,480		
5. Schorten (verpakking)	10,300,000		
6. Lange handschoenen	156,705,400		
7a. Amies medium met	1,544,600		
7b. Nasopharynx swab	599,000		
7c. Keel swab	474,000		
7d. UTM of GLY-mediur	3,310,000		
80. Transportkosten	7		
81. Distributiekosten	2		
9. Spatschermen	100,000		
90. Facilitaire kosten	23		
(leeg)	-		
Eindtotaal	416,613,062		552,736,315

Was

-81 last week
-83 volumes -2
0inkoop
-102 timing
actuals

2.4
0.5
3.6
0.7
0.5
0.1
1.4
0.7
0.5
1.3

2062383.3

#DIV/0!
#DIV/0!
#DIV/0!
#DIV/0!

0.7

5.1.2b

Outcome table

€ x1.000.000, cumulative	P&L				Cash		
	Week 1	Week 2	Week 4	Week 8	Week 1	Week 2	Week 4
Reguliere prijs + 30%	-7	-19	-42	-100	-27	-74	-169
Reguliere prijs	-12	-32	-73	-174	-27	-74	-169
Kostenneutraal	0	0	0	0	-27	-74	-169

€ x1.000.000, cumulative	P&L				Cash		
	Week 1	Week 2	Week 4	Week 8	Week 1	Week 2	Week 4
Reguliere prijs + 40%*	-5	-12	-27	-65	-27	-74	-169

* voor FFP2 maskers, protectiejassen, schorten, chirurgische maskers

ash
Week 8
-296
-321
-282

ash
Week 8
-290

Volumes*first model*

product	week 13	week 14	week 15	week 16
1 Mondmaskers	5.1.2b			
2 Isolatiejassen				
3 Bescherminingsbrillen				
4 Halterschorten				
5 Chirurgische mondmaskers				
6 Onderzoekshandschoenen				
7 Sterilium				
8 Testkits Corona				
Total	12,497,140	20,092,552	20,092,552	20,092,552

Volumes*Last week*

product	week 13	week 14	week 15	week 16
1 Mondmaskers				
2 Isolatiejassen				
3 Bescherminingsbrillen				
4 Halterschorten				
5 Chirurgische mondmaskers				
6 Onderzoekshandschoenen				
7 Sterilium				
8 Testkits Corona				
Total	-		-	-

Volumes*Current*

product	week 13	week 14	week 15	week 16
1 Mondmaskers				
2 Isolatiejassen				
3 Bescherminingsbrillen				
4 Halterschorten				
5 Chirurgische mondmaskers				
6 Onderzoekshandschoenen				
7 Sterilium				
8 Testkits Corona				
Total	-			

Volumes*delta vs Last week*

product	week 13	week 14	week 15	week 16
1 Mondmaskers	-	-	-	-
2 Isolatiejassen	-	-	-	-
3 Bescherminingsbrillen	-	-	-	-
4 Halterschorten	-	-	-	-

5	Chirurgische mondmaskers	-	-	-	-
6	Onderzoekshandschoenen	-	-	-	-
7	Sterilium	-	-	-	-
8	Testkits Corona	-	-	-	-
	Total	-	-	-	-

8-Apr

product	week 13	week 14	week 15	week 16
1 Mondmaskers		5.1.2b		
2 Isolatiejassen				
3 Beschermingsbrillen				
4 Halterschorten				
5 Chirurgische mondmaskers				
6 Onderzoekshandschoenen				
7 Sterilium				
8 Testkits Corona				
Total	-	25,204,040	19,375,000	9,735,000

14-Apr

product	week 13	week 14	week 15	week 16
1 Mondmaskers			5.1.2b	
2 Isolatiejassen				
3 Beschermingsbrillen				
4 Halterschorten				
5 Chirurgische mondmaskers				
6 Onderzoekshandschoenen				
7 Sterilium				
8 Testkits Corona				
Total	-			

21-Apr

product	week 13	week 14	week 15	week 16
1 Mondmaskers				
2 Isolatiejassen				
3 Beschermingsbrillen				
4 Halterschorten				

5	Chirurgische mondmaskers				
6	Onderzoekshandschoenen				
7	Sterilium				
8	Testkits Corona				
	Total	-			

27-Apr

	product	week 13	week 14	week 15	week 16
1	Mondmaskers				
2	Isolatiejassen				
3	Beschermingsbrillen				
4	Halterschorten				
5	Chirurgische mondmaskers				
6	Onderzoekshandschoenen				
7	Sterilium				
8	Testkits Corona				
	Total	-		-	-

week 17	week 18	week 19	week 20	week 21	week 22	week 23
5.1.2b						
25,103,190	25,103,190	25,103,190	25,103,190	25,103,190	25,103,190	25,103,190

week 17	week 18	week 19	week 20	week 21	week 22	week 23
	5.1.2b					
-	41,735,660	41,735,660	41,735,660	41,882,660	41,882,660	42,007,660

week 17	week 18	week 19	week 20	week 21	week 22	week 23
	5.1.2b					

week 17	week 18	week 19	week 20	week 21	week 22	week 23
	5.1.2b					
-	-	-	-	-	-	-

	5.1.2b					
	-	-	-	-	-	-
	893,535	893,535	568,018	568,018	568,018	568,018

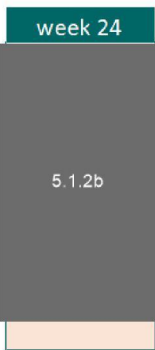
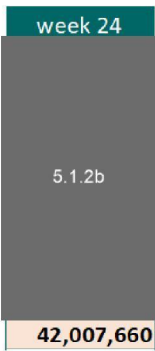
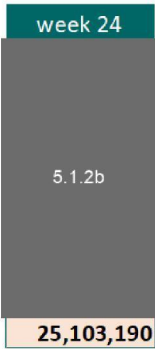
week 17	week 18	week 19	week 20	week 21	week 22	week 23
5.1.2b						
25,532,000	25,532,000	25,532,000	25,532,000	25,532,000	25,532,000	25,532,000

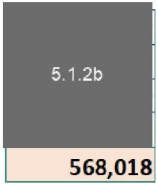
week 17	week 18	week 19	week 20	week 21	week 22	week 23
5.1.2b						

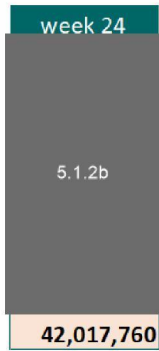
week 17	week 18	week 19	week 20	week 21	week 22	week 23
5.1.2b						

5.1.2b						

week 17	week 18	week 19	week 20	week 21	week 22	week 23
5.1.2b						
37,307,111	39,565,660	39,017,660	42,017,760	42,017,760	42,017,760	42,017,760







Price*first model*

product	week 13	week 14	week 15	week 16	week 17
1 FFP2 maskers					
2 Protectiejassen					
3 Spatbrillen					
4 Schorten					
5 Chirurgische maskers					
6 Lange handschoenen					
7 Sterilium					
8 Testkits Corona					
Total					

Price*current*

product	week 13	week 14	week 15	week 16	week 17
1 FFP2 maskers					
2 Protectiejassen					
3 Spatbrillen			5.1.2b		
4 Schorten					
5 Chirurgische maskers					
6 Lange handschoenen					
7 Sterilium					
8 Testkits Corona					
Total					

Price*delta*

product	week 13	week 14	week 15	week 16	week 17
1 FFP2 maskers					
2 Protectiejassen					
3 Spatbrillen					
4 Schorten					
5 Chirurgische maskers					
6 Lange handschoenen					
7 Sterilium	-	-	-	-	-
8 Testkits Corona	-	-	-	-	-
Total	-2.27	-2.27	-2.27	-2.27	-2.27

Updates

Week 13

item	input	persoon
Geupdate volumes	Supply & Demand	5.1.2e
UoM toegevoegd	Supply & Demand	
Geupdate inkooprijzen	Inkoop	5.1.2e
Geupdate handling fees	Finance	5.1.2e
Geupdate actuals	Finance	5.1.2e
Geupdate additional costs	Finance	5.1.2e

Week 15

item	input	persoon
Geupdate volumes	Supply & Demand	5.1.2e
UoM toegevoegd	Supply & Demand	
Geupdate inkooprijzen	Inkoop	5.1.2e
Geupdate handling fees	Finance	5.1.2e
Geupdate actuals	Finance	5.1.2e
Geupdate additional costs	Finance	5.1.2e
Guarantees updaten	Finance	5.1.2e

belangrijkste wijziging	
Verschuiving van FFP maskers naar chirurgische maskers	
geen wijzigingen, alles in stuks behalve sterilium (liters)	
Geen grote prijswijzigingen, alleen op spatbrillen	5.1.2b
Handling fees lager dan 5% assumptie in 1e versie model	
Eerste week nog beperkte uitlevering (P&L), wel cash out	
Additional costs lager dan 5% assumptie in 1e versie model	

belangrijkste wijziging	
done	to do
done	done
done	to do
	to do
	to do
	to do
	to do