

To: [redacted]@gmail.com]
Cc: [redacted]@nfu-inkoop.nl]; [redacted]@minbzk.nl]; [redacted]@pharma-dynamic.com]; [redacted]@pyramid.nl]; [redacted]@onemed.com]; [redacted]@hotmail.com]; [redacted]@hotmail.com]; [redacted]@foxglobal.nl]; [redacted]@foxglobal.nl]
From: [redacted]
Sent: Mon 4/13/2020 6:34:38 PM
Subject: RE: Transparency/forecasting/cooperation
Received: Mon 4/13/2020 6:34:44 PM

Hi [redacted]

Ik begrijp je opmerkingen zeker, geef mij morgen even de tijd om dit met [redacted] af te stemmen.

Morgen om 11:00 lukt mij helaas niet, t/m mijn mail wisseling met [redacted] was ik niet op de hoogte van dit tijdstip

Laten we zo snel mogelijk de goede transparantie creëren.

Groet

[redacted]

From: [redacted]

Sent: maandag 13 april 2020 20:21

To: [redacted]

Cc: [redacted]@hotmail.com;

[redacted]@foxglobal.nl

Subject: Re: Transparency/forecasting/cooperation

Hi [redacted]

We zullen zeker jou of iemand anders in onze wechat wensen. Eea was afgelopen vrijdag en ervoor ook met [redacted] afgesproken.

We verliezen tijd en communicatie kwaliteit in het doorgeven van informatie met tijdsverschillen ertussen.

Daarnaast is het morgen m.i. goed naast de China call ook een Nederlandse call te hebben om echte transparantie te creëren over alles wat ik beneden al omschreef.

Zou naast 11 ook 14 h kunnen?

Hartelijke groet,

[redacted]

Sent from my iPhone

On 13 Apr 2020, at 17:54, [redacted]@pyramid.nl> wrote:

Thanks [redacted]

Kr

[redacted]

On 13 Apr 2020, at 17:51, [redacted]@mediq.com> wrote:

Hi [redacted]

Understood, I have to see if I can postpone another meeting

Come back to you

[redacted]

From: [redacted]@pyramid.nl>

Sent: maandag 13 april 2020 17:36

To: [redacted]@mediq.com>

Cc: [redacted]@nfu-inkoop.nl]; [redacted]@minbzk.nl]; [redacted]@pharma-dynamic.com]; [redacted]@onemed.com]; [redacted]@gmail.com]; [redacted]@163.com]; [redacted]@hotmail.com]; [redacted]@foxglobal.nl

[redacted]@foxglobal.nl

[redacted]@foxglobal.nl

Subject: Re: Transparency/forecasting/cooperation

Hi [redacted] 14:00 is a bit late for our Chinese teammembers due to the difference in time zone.

In case this really is not possible for you, we can have a extra meetin at 14 with the Dutch team.

Kind regards

[redacted]

Op ma 13 apr. 2020 om 17:29 schreef [redacted]@mediq.com>

Hello [REDACTED]
 Let's do, is 14:00 also oke?
 Regards

[REDACTED]

From: [REDACTED] <[REDACTED]@gmail.com>

Sent: maandag 13 april 2020 13:50

To: [REDACTED] <[REDACTED]@mediq.com>

Cc: [REDACTED] <[REDACTED]@pyramid.nl>; [REDACTED] <[REDACTED]@hotmail.com>; [REDACTED] <[REDACTED]@163.com>; [REDACTED] <[REDACTED]@foxglobal.nl>; [REDACTED] <[REDACTED]@pharma-dynamic.com>; [REDACTED] <[REDACTED]@onemed.com>; [REDACTED] <[REDACTED]@nfu-inkoop.nl>; [REDACTED] <[REDACTED]@minbzk.nl>

Subject: Transparency/forecasting/cooperation

Dear [REDACTED]

[REDACTED] and I invite you for our team call tomorrow at 1100 h CET via Zoom.

The bullets you mention;

- Qty
- Leadtime
- Qnty
- Price
- Down payment

Are indeed very good to share.

We have asked LCH [REDACTED] before the categories/ volumes/ supplier names/ specs/ price ranges/ consumption/ replenishment numbers.

We miss shared criteria on which buying decisions are made. In our current crisis, also looking ahead to a cautiously unlock of our current intelligent lock down, we will need plenty of PPE. In different qualities for our whole society.

On March 30th [REDACTED] shared this screenshot with me via WhatsApp. As a support team to you/LCH we never got any structured update other than verbal input and ad hoc requests.

We truly believe we can do more and better together also in light of the ongoing and increasing requests from our Dutch society. It will also help to comfort all requests and stories we can read in the internet communication channels.

Let us further improve collaboration and improve delivery speed.

It will motivate our team to support in any way we can (and the reverse by lack of visibility).

We look forward to tomorrow's Zoom meeting.

Many thanks in advance.

Kind regards,

[REDACTED]

Sent from my iPhone

On 13 Apr 2020, at 09:56, [REDACTED] <[REDACTED]@mediq.com> wrote:

Hello [REDACTED]

Many thanks for the up-date.

Given the conditions of the suppliers I have to keep it on hold on till Tuesday/ tomorrow Tomorrow we will also receive some other final offer and then we will compare and chose the best suitable offer based on:

- Qty
- Leadtime
- Qnty
- Price
- Down payment

Keep you posted

[REDACTED]

From: [REDACTED] <[REDACTED]@leaders-capital.com>

Sent: zondag 12 april 2020 10:29

To: [REDACTED] <[REDACTED]@pyramid.nl>

Cc: 5.1.2e 1.2e @mediq.com> 5.1.2e @gmail.com> 5.1.2e @leaders-capital.com> 5.1.2e @gmail.com> 5.1.2e @hotmail.com> 5.1.2e @leaders-capital.com>; 5.1.2e @leaders-capital.com>

Subject: Re: PPE gown- Samples (WAYBILL 5.1.1c)

Sure thanks 5.1.2e

Sent from my iPhone

On 12 Apr 2020, at 4:20 PM, 5.1.2e @pyramid.nl> wrote:

Dear 5.1.2e

Thanks for your email and updated delivery schedule.

Regarding next steps:

5.1.2e representing the Dutch government, has to take the decision on the offer and can create the formal order. He can not do this during the bank holidays, he indicated in another message.

We wait on 5.1.2e answer.

Thanks and Happy Easter!

Kind regards

5.1.2e

Op zo 12 apr. 2020 om 10:07 schreef 5.1.2e @leaders-capital.com>:

Dear 5.1.2e

We have discussed with the factory, 5.1.1c ops can be all delivered on 30 April. Please confirm if you 5.1.1c

5.1.1c then we will prepare the sales contract and invoice tomorrow.

For the shipping arrangement, pls also advise.

Thanks and Happy Easter!

Regards,

5.1.2e

Sent from my iPhone

On 12 Apr 2020, at 10:22 AM, 5.1.2e @leaders-capital.com> wrote:

Dear 5.1.2e

5.1.1c

For the delivery time, normally is 2-3 weeks, will try to see if they can shorten the time, say within 2 weeks.

The third and the 4th batch of stock can be delivered on your schedule if you can make the down payment these few days.

For the first and the second batch, let me revert when the earliest day can do.

Thanks and regards,

5.1.2e

Sent from my iPhone

On 12 Apr 2020, at 3:31 AM, [REDACTED] 5.1.2e
[REDACTED] 5.1.2e <[REDACTED]@pyramid.nl> wrote:

I think [REDACTED] 5.1.2e can you inform who is best suited to negotiate with the supplier on the topic mentioned by [REDACTED] 5.1.2e

[REDACTED] 5.1.1c

- First [REDACTED] 5.1.1c pcs delivered at the 24th of April
- [REDACTED] 5.1.1c pcs the 30th of April
- [REDACTED] 5.1.1c pcs the 7th of May

Because it is already later on Saturday evening, I have answered the email, in case [REDACTED] 5.1.2e sees it and he can still react.

Thanks,
[REDACTED] 5.1.2e

On 11 Apr 2020, at 21:20, [REDACTED] 5.1.2e
[REDACTED] 5.1.2e <[REDACTED]@mediq.com> wrote:

[REDACTED] 5.1.2e
Clear, but who will negotiated with the supplier?

Regards

[REDACTED] 5.1.2e

From: [REDACTED] 5.1.2e
[REDACTED] 5.1.2e <[REDACTED]@gmail.com>

Sent: zaterdag 11 april 2020 21:10

To: [REDACTED] 5.1.2e [REDACTED] 1.2e <[REDACTED]@mediq.com>

Cc: [REDACTED] 5.1.2e <[REDACTED]@gmail.com> [REDACTED] 5.1.2e <[REDACTED]@pharma-dynamic.com>

[REDACTED] 5.1.2e <[REDACTED]@hotmail.com> [REDACTED] 5.1.2e
[REDACTED] 5.1.2e <[REDACTED]@leaders-

capital.com>; [REDACTED] 5.1.2e

[REDACTED] 5.1.2e <[REDACTED]@leaders-capital.com>;

[REDACTED] 5.1.2e <[REDACTED]@leaders-capital.com>;

[REDACTED] 5.1.2e <[REDACTED]@leaders-capital.com> [REDACTED] 5.1.2e

[REDACTED] 5.1.2e

[REDACTED] 5.1.2e <[REDACTED]@pyramid.nl>

Subject: Re: PPE gown- Samples (WAYBILL# [REDACTED] 5.1.1c

[REDACTED] 5.1.2e

I believe you should place the order.

I tried to be the middleman bringing you and them together.

Legally you and them should
organise it directly.
You can always call me on my
mobile.
Kind regards,

5.1.2e

Sent from my iPhone

On 11 Apr 2020, at
21:01, 5.1.2e
5.1.2e @medi
q.com> wrote:

Many thanks
Option B is the best
most preferred
option, like to place
an order for 5.1.1c
pcs.

Quality: Price:
5.1.1c FOB) (
Laminating non
woven fabric)

Before a final go we
should arrange the
following conditions:
@ 5.1.2e pls
advice will you
discuss this with the
supplier?

5.1.1c

- First 5.1.1c pcs
delivered at the
24th of April
- 5.1.1c pcs
the 30th of April
- 5.1.1c pcs the
7th of May

Pls confirm
Best regards 5.1.2e
From 5.1.2e
5.1.2e @gmail.
com>

Sent: zaterdag 11 april 2020 13:31

To: 5.1.2e 5.1.2e @gmail.com>
Cc: 5.1.2e @mediq.com> 5.1.2e @pharma-dynamic.com;
5.1.2e @hotmail.co
m; 5.1.2e
5.1.2e @leaders-
capital.com> 5.1.2e
5.1.2e
5.1.2e @leaders-
capital.com>;

5.1.2e@leaders-
capital.com;
5.1.2e@leaders-
capital.com 5.1.2e
5.1.2e
5.1.2e@pyrami
d.nl>

Subject: Re: PPE gown- Samples (WAYBILL# 5.1.1c)

Dear 5.1.2e
Please see the
attached 2 PDF files
for option B. It
includes: company
registration, products
spec, certificates,
photos for product
packaging, etc.
Thanks and regards,

5.1.2e
On Sat, 11 Apr 2020
at 19:06, 5.1.2e
5.1.2e@g

mail.com> wrote:
Hi 5.1.2e and 5.1.2e
Can you please send
5.1.2e ASAP the
detailed product
specs incl pictures
and a copy
certificates.
Super, 5.1.2e

Sent from my iPhone

On 11
Apr
2020,
at
13:04,

5.1.2e
5.1.2e

@medi
q.com>
wrote:

Hello
5.1.2e
Both
options
looks
interes
ting,

can
you pls
send
the
detaile
d
produc
t specs
incl
picture
s and a
copy
certific
ates.
Many
thanks
in
advanc
e

5.1.2e

From:

5.1.2e

5.1.2e

5.1.2e
[@gm
ail.com](#)

>

Sent: zaterdag 11 april 2020 11:43

To: 5.1.2e |.2e [@mediq.com](#)>

Cc: 5.1.2e [@pharma-dynamic.com](#); 5.1.2e [@hotmail.com](#); 5.1.2e

5.1.2e

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5.1.2e [@lead](#)

[ers-
capital.
com](#)>;

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5.1.2e [@l](#)

[eaders-
capital.
com](#)>

5.1.2e

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[@gmail
.com](#)>;

5.1.2e [@le](#)

[aders-
capital.
com](#);

5.1.2e [@l](#)

[eaders-
capital.
com](#);

5.1.2e

5.1.2e

5.1.2e

5.1.2e

5.1.2e @
pyrami
d.nl>

Subject: Re: PPE gown- Samples (WAYBILL: 5.1.1c)

Dag

5.1.2e

Zie
benede
n.

5.1.2e

Sent
from
my
iPhone

On 11 Apr 2020, at 10:57, 5.1.2e @gmail.com>
wrote:

Dear 5.1.2e

As discussed at Wechat yesterday, that 5.1.1c pcs of PPE gown was taken by other buyer already. And, since the cost of raw materials keep increasing, the pricing of PPE gown has gone up a lot. Please see the following options for your consideration:

Option A: (this factory we offered to you in my previous email and they are the supplier of HK Hospital Authority)

Name of Manufacturer: 5.1.1c

Address: 5.1.1c

5.1.1c

Business Registration Number 5.1.1c

Certificates: TUV;

CE (To be issued by in May)

Price: 5.1.1c FOB) (pls note that this price is only valid until 13 April)

Delivery time : 5.1.1c pcs in mid of May

Option B:

We have sourced this factory with larger production capacity

Name of Manufacturer 5.1.1c

5.1.1c

Price: 5.1.1c (FOB) (non woven fabric)

Price: 5.1.1c (FOB) (Laminating non woven fabric)

pls note that this price is only valid for 1 week

MOQ : 5.1.1c

Delivery time: 2-3 weeks after full payment

Please see the attachements for the information of this factory and their products.

Thank you and please feel free to contact me if you have any other questions.

Best regards,

5.1.2e

On Sat, 11 Apr 2020 at 15:57, [REDACTED] 5.1.2e <[REDACTED]@leaders-capital.com> wrote:
 Sent from my iPhone
 Begin forwarded message:

From: [REDACTED] 5.1.2e <[REDACTED]@hotmail.com>
Date: 10 April 2020 at 2:17:46 PM HKT
To: [REDACTED] 5.1.2e <[REDACTED]@leaders-capital.com>
Subject: Re: PPE gown- Samples (WAYBILL# [REDACTED] 5.1.1c)

Hi [REDACTED] 5.1.2e
 Can you please add my WeChat? My account name is [REDACTED] 5.1.2e
 Thanks,
 [REDACTED] 5.1.2e

Sent from my iPhone
 On Apr 7, 2020, at 5:17 PM, [REDACTED] 5.1.2e <[REDACTED]@leaders-capital.com> wrote:

Hi [REDACTED] 5.1.2e
 Today DHL just collected the parcel (sample of surgical mask & the basic PPE gown) to send to Netherland.
 Here is the WAYBILL# [REDACTED] 5.1.1c
 Thanks,
 [REDACTED] 5.1.2e

From: [REDACTED] 5.1.2e
Sent: Monday, 6 April 2020 6:17 PM
To: [REDACTED] 5.1.2e <[REDACTED]@gmail.com> [REDACTED] 5.1.2e <[REDACTED]@leaders-capital.com>
Cc: [REDACTED] 5.1.2e <[REDACTED]@pharma-dynamic.com> [REDACTED] 5.1.2e <[REDACTED]@hotmail.com> [REDACTED] 5.1.2e <[REDACTED]@leaders-capital.com> [REDACTED] 5.1.2e <[REDACTED]@leaders-capital.com>

Subject: RE: PPE gown- Supplier and the Product information/ Samples

Hi, [REDACTED] 5.1.2e
 To avoid any confusion, the sample I am sending to you is **1) surgical mask 2) the basic PPE gown.**
 Once I got your DHL no., we can send out the samples
 Best

[REDACTED] 5.1.2e
From: [REDACTED] 5.1.2e <[REDACTED]@leaders-capital.com>
Sent: Monday, 6 April 2020 5:55 PM
To: [REDACTED] 5.1.2e <[REDACTED]@leaders-capital.com>
Cc: [REDACTED] 5.1.2e <[REDACTED]@leaders-capital.com>; [REDACTED] 5.1.2e <[REDACTED]@pharma-dynamic.com> [REDACTED] 5.1.2e <[REDACTED]@hotmail.com>; [REDACTED] 5.1.2e <[REDACTED]@leaders-capital.com>; [REDACTED] 5.1.2e <[REDACTED]@leaders-capital.com>

Subject: Re: PPE gown- Supplier and the Product information/ Samples

Sent from my iPhone
 On 6 Apr 2020, at 11:53, [REDACTED] 5.1.2e <[REDACTED]@leaders-capital.com> wrote:

5.1.2e

Samples of N95 masks and PPE have been sent out today and the express numbers already send to 5.1.2e for reference. We are still awaiting your Shanghai consignee address and contact details for the delivery of 5.1.1c of N95.

If you have DHL account, we can arrange to send out the samples of surgical masks and gown from HK in these 1-2 days.

Many thanks.

5.1.2e

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From: 5.1.2e @leaders-capital.com>

Sent: Monday, 6 April 2020 5:48 PM

To: 5.1.2e @leaders-capital.com>;

5.1.2e
5.1.2e @gmail.com> 5.1.2e @phar
ma-dynamic.com; 5.1.2e

5.1.2e @hotmail.com>

Cc: 5.1.2e @leaders-capital.com>;

5.1.2e @leaders-capital.com>

Subject: PPE gown- Supplier and the Product information/ Samples

Importance: High

Dear 5.1.2e

This is 5.1.2e from business team and I will follow up with you on your orders and enquiries.

As mentioned by 5.1.2e the current supplier for Hong Kong Hospital Authority can lock up some stock of basic PPE gown for our customers. Please see the details below. Meanwhile, we are sending you two samples(mask and the PPE gown) by DHL for your consideration. Please advise us your DHL account no. and the courier fee will be paid by your firm. (the DHL account no. for International sender)

Name of Manufacturer: 5.1.1c

5.1.1c

Address: 5.1.1c

5.1.1c

Business Registration Number:

5.1.1c

(see attachment)

Certificates: TUV (see attachment); CE (To be issued by this week)

Price: 5.1.1c FOB)

Production Capacity : 5.1.1c pcs for you end

5.1.1c end of April;

5.1.1c in May

Note: Since this product has been supplied to Hong Kong Hospital Authority and just need to have the TUV test report; the EU license is applied and can be obtained by this week

Thank you and look forward to working with you! Should you have any questions, please contact me anytime. My mobile phone/whatsapp no is 5.1.2e Stay healthy!

Best regards,

5.1.2e

From: 5.1.2e @leaders-capital.com>

Sent: Sunday, 5 April 2020 1:48 PM

To: 5.1.2e

< 5.1.2e @gmail.com>;

5.1.2e @pharma-dynamic.com; 5.1.2e

5.1.2e @hotmail.com>

Cc: 5.1.2e @leaders-capital.com>

Subject: FW: TATA Coverall delivery schedule

Dear All,

Please find attached supplier information of PPE for your reference and I also attached our production schedule for your reference as well. We will DHL two

sample to Netherlands by tomorrow .
Also 5.1.2e will send you another
supplier of PPE gown for your
consideration as well. The supplier is
current official supplier for Hong Kong
Hospital Authority and we also supplying
their products to Geneva Hospital as well.
We will send you the sample tomorrow
as well.

I am awaiting your **consignee
information :address/contact person
/contact telephone detail in Shanghai** as
we will send out the first 5.1.1c of
N95 masks to Shanghai next week.
Many thanks

5.1.2e

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on the basis of the data or information
provided.

From: 5.1.2e

Sent: Sunday, 5 April 2020 1:39 PM

To: 5.1.2e <5.1.2e@tatatrusters.org>;

5.1.2e
<5.1.2e@gmail.com>

Cc: 5.1.2e <5.1.2e@leaders-capital.com>

Subject: FW: TATA Coverall delivery schedule

Dear Sirs,

As per our previous email, we have locked up the production supply of PPE up to 5.1.1c for your consideration as attached.

The attached production schedule and quantity is our suggestion, you can adjust the quantity and the items you wanted then send back to us for execution of sales contract and the first shipment invoice. This new order will be done parallel to our current 5.1.1c pcs of order which the first shipment will be shipped out next week while the second shipment is awaiting your approval and payment. And the second shipment will be shipped out in 10 days after payment. By copying this email to 5.1.2e who is 5.1.2e and will follow up all these sales contract and order with your end.

Many thanks

5.1.2e

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<手术衣一览图(4).pdf>

