

**SAVINGS MADE FOR LCH**

Supplier	Order Number	Product	Quantity	Unit price	Expected price	Saving (Euro)	Spend (Euro)	% saving
A	LCH2020-0040	Isolatiejassen	1,000,000	0.55	2.85	2,304,545	545,455	422%
B	LCH2020-0049	Beschermingsbril	1,000,000	1.23	1.23	-	1,230,000	0%
C	LCH2020-0225	Chirurgischmondmaskers	20,000,000	0.39	0.39	-	7,818,182	0%
C	LCH2020-0247	Isolatiejassen	760,000	2.96	3.20	185,545	2,246,455	8%
D	LCH2020-0029	Isolatiejassen	1,100,000	0.82	2.85	2,235,000	900,000	248%
E	LCH2020-0087	Onderzoekshandshoenen	67,200,000	0.08	0.09	855,273	5,192,727	16%
E	LCH2020-0260	Onderzoekshandshoenen	201,600,000	0.09	0.09	-	18,693,818	0%
F	LCH2020-0045	Isolatiejassen	1,000,000	1.95	2.85	895,455	1,954,545	46%
F	LCH2020-0071	Isolatiejassen	1,000,000	2.86	3.90	1,036,364	2,863,636	36%
F	LCH2020-0072	Isolatiejassen	380,000	2.86	3.90	394,964	1,087,036	36%
F	LCH2020-0073	Isolatiejassen	500,000	2.86	3.90	518,182	1,431,818	36%
F	LCH2020-0110	Isolatiejassen	582,900	3.06	4.70	958,644	1,780,986	54%
TOTAL						9,383,972	45,744,658	20.5%

**Notes:**

The above orders are only those where a commission was discussed with the supplier

The table does not include any savings on the other 22 orders not linked to commissions as we do not have this information.

We do know that the total value of these 22 orders was Euro 144.1m. If a 20.5% saving were made on these, that would equate to a further saving of Euro 29.5m

The table does not quantify the benefit of Bunzl's QA/QC team, quality of products and reliability of delivery