| Tender # | Tenderer Name and Address | Exclusion -<br>Declaration on honor |
|----------|---------------------------|-------------------------------------|
| 1        | AstraZeneca               | Yes/No                              |

| Evidence provided<br>(extract of judicial<br>record/evidence<br>social contributions<br>and taxes are not | Clarifications needed (if any) |          |
|---|--------------------------------|----------|
| due)  |                                | OK - Y/N |
|   |                                | Y/N      |

# 1370392

## SANTE/C3/2020/018

## SENSITIVE\*

| No | Criterion  | Documents to be submitted regarding<br>criterion  | Evidence provided | Comments |
|----|--|---|-------------------|----------|
| F1 | The tenderer must prove to be financially<br>viable to fulfil its obligations under the APA<br>during the project development phase of the<br>next twelve months. Financial viability of the<br>tenderer will be checked by calculating a<br>survival ratio as per explanations below. | <ul> <li>Reasoned assessment for each involved<br/>entity of the projected quarterly cash needs<br/>for the period up to December 2021, starting<br/>with the current quarter (mix of actual and<br/>projection), taking into account at least cash<br/>flows from operations, cash outflows from<br/>maturing debt, and</li> <li>Cash balance available at the end of the<br/>previous quarter and the date at which the<br/>information is requested, and</li> <li>Copy of the profit and loss accounts, cash<br/>flow statements (if available) and balance<br/>sheet for the last two years for which<br/>accounts have been closed from each<br/>concerned involved entity, or, failing that,</li> <li>Appropriate statements from banks. The<br/>most recent year must have been closed<br/>within the last 18 months, or</li> <li>Any other document allowing to calculate<br/>the ratio below.</li> </ul> | YES/NO            |          |
|    | The tenderer must have implemented, within<br>the company, Good manufacturing practice<br>(hereafter, GMP) or GMP equivalent<br>standards in its orchurction processes   | – Copy of a valid EU GMP certificate issued<br>by a competent authority; or failing that,<br>– Confirmation by an authorised body of the<br>country where production takes place that it<br>conforms to GMP standards equivalent to<br>those in the EU.   | YES/NO            |          |
|    | in respect of the activities subject of this call  | - Document demonstrating that the tenderer<br>has implemented a Quality Management  | YES/NO            |          |

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Lot 1

#### SANTE/C3/2020/018

SENSITIVE\*

1370392

| No  | Criterion  | Documents to be submitted regarding criterion   | Methodology of scoring points   | Maximum<br>points |
|-----|--|---|---|-------------------|
|     | PRICE  |   |   | <u>Σ</u> 100      |
|     | Cost of development and<br>production of one dose of<br>vaccine  |   | <ul> <li>40 points will be score if Pr is between 20 EUR and 30 EUR</li> <li>60 points will be scored if Pr is between 12 EUR and 20 EUR</li> <li>80 points will be score if Pr is between 8 EUR and 12 EUR</li> <li>100 points will be score if Pr is below 8 EUR.</li> </ul>  | 100               |
|     | QUALITY  |   |   | <u>Σ</u> 100      |
| 1.1 | Roadmap towards starting<br>clinical trials plans by in 2020     | Technical offer demonstrating:<br>- Clinical trials plans.<br>- If studies have started, the Clinical trial study descriptions.   | <ul> <li>10 points will be scored to a tender that will demonstrate plans to enter clinical trials by end of October 2020</li> <li>5 points will be scored to a tender that will demonstrate plans to enter clinical trials by end of December 2020</li> <li>0 points will be scored to a tender that will demonstrate plans to enter clinical trials after end of December 2020</li> </ul> | 10                |
| 1.2 | Capacity for the development of<br>a successful Covid-19 vaccine | Technical offer demonstrating a sound scientific approach and<br>technology used, including drawing on any evidence related to<br>quality, safety and efficacy already generated from the<br>development phases, where available.<br>(For example, a sound scientific approach would entail a<br>detailed description of the approach to studies research in line<br>with the applicable legislation, the WHO recommendation(s)<br>and clinical studies in line with the guidance on the<br>management of clinical trials during the COVID-19<br>(coronavirus) pandemic.) | <ul> <li>20 points will be scored to a tender that will demonstrate very good capacity to develop a successful and safe vaccine</li> <li>10 points will be scored to a tender that will demonstrate good capacity to develop a successful and safe vaccine</li> <li>0 points will be scored to a tender that will demonstrate low capacity to develop a successful vaccine</li> </ul>       | 20                |

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The price (P) will be evaluated using the following formula:

Cost of development and production of one dose of vaccine:  $\mathbf{Pr} = (\mathbf{UI} + \mathbf{TPV}) / \mathbf{QP}$ where:

- **P** is the score for the price of the tender in question.
- UI is the total amount of the upfront payments (or investments) (step I).
- **TPV** is the total price of vaccines (step II).
- **QP** is the proposed number of doses

| UI =  |   |
|-------|---|
| TPV = | (Cost of a dosis * the proposed number of dos |
| QP =  |   |
|       |   |

Pr = #DIV/0!

II + TPV) / QP

ts) (step I).

es)