

Van: [redacted] <[redacted]@lchulpmiddelen.nl>

Verzonden: woensdag 28 oktober 2020 22:19

Aan: [redacted] <[redacted]@minvws.nl>

Onderwerp: FW: Dutch orders

Beste [redacted]

[redacted]
5.1.2c

Distributeur is met producent overeengekomen dat een deel van de zending pas uitgeleverd wordt zodra de betaling is voldaan. Omdat de restantbetaling niet is ontvangen door de producent, weigert hij nu een deel van de antigeen testen zending uit te leveren. Hierdoor kan de distributeur de overeengekomen afspraken met het LCH niet nakomen.

[redacted]
5.1.2c

Met vriendelijke groet,

[redacted]
[redacted]
Landelijk Consortium Hulpmiddelen
[redacted]

E: [redacted]@lchulpmiddelen.nl | E-algemeen: [redacted]@lchulpmiddelen.nl | T: +316 [redacted]

Van: [redacted] <[redacted]@mediphos.com>

Verzonden: woensdag 28 oktober 2020 17:36

Aan: [redacted] <[redacted]@lchulpmiddelen.nl>

Onderwerp: FW: Dutch orders

Beste [redacted]

In het kader van de transparantie onderstaand onze update mail aan SD-Biosensor. Hopelijk vinden we gezamenlijk een oplossing en willen ze meewerken.

Met vriendelijke groet en fijne avond,,

[redacted]
5.1.2e

Van: [redacted] <[redacted]@mediphos.com>

Verzonden: woensdag 28 oktober 2020 17:28

Aan: [redacted]@sdbiosensor.com; [redacted]@sdbiosensor.com; [redacted]@sdbiosensor.com; [redacted]@sdbiosensor.com

CC: [redacted]@mediphos.com; [redacted]@mediphos.com;

[redacted]@mediphos.com; [redacted]@sdbiosensor.com; [redacted]@sdbiosensor.com

Onderwerp: Dutch orders

Dear All,

5.1.2b

5.1.2c

As I understand, Mediphos has already fully paid for this upcoming shipment, products are ready at your warehouse. SD already received the money of a part of this shipment as well.

To solve the problem of this first coming up shipment, we can prompt pay 5.1.2e

We are discussing with the government to grant a new order this week already to help to solve the situation with the guarantee of our government to have a second order of another 1 mio Ag tests with approx. 50-70% payment upfront and 50-30% after receiving the goods in The Netherlands.

We hope that this is enough for SD to release the goods. We then must work out a further payment-guarantee schedule for next orders from the Dutch tender.

Then saved we can work further and pay off the existing part with the pending busines.

Please let us know asap if SD Biosensor wants to cooperate with this solution.

To arrange a bank guarantee will cost us to much time and is will not be successful. The commercial value of the company is enough but this is no basis for banks. They use only fixed assets and that is not enough.

When the order will not be sent by SD, our government and one major customer wants 5.1.2b back and will start a penalty for not delivering the tests to them. Secondly, we will lose the 5.1.2b booked and paid freight costs. The order and follow possible orders will be cancelled at SD, while if we arrange a solution together on the current order.

There still is a good possibility to achieve 1 or even more orders.

5.1.2c

This is the current situation up until now.

Awaiting your positive reply, I am convinced that you will make the right decision, so that we can continue and develop our pleasant cooperation.

Best regards,

5.1.2e and 5.1.2e
Mediphos Medical Supplies BV