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European Commission

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Subject: *meeting request – Philips contribution to a European medical stockpile.*

September 22, 2020

Dear 5.1.2e

Following discussions with DG SANTE, DG ECHO and several Member States, I am writing to you to request a meeting to discuss medical stockpiling and rapid deployment solutions as crucial instruments to increase European preparedness and health system resilience.

It's Philips' view that effective and sustainable stockpiling of medical technologies should focus on ensuring the availability of needed medical equipment and services along the care continuum – serving to protect citizens from the shortages and supply chain vulnerabilities exposed in the COVID-19 pandemic. We are convinced European preparedness plans should include member state and complementary EU-level stockpiling, with specific rules and mechanisms for funding, procurement and stock management practices.

As a leading health technology provider, Philips has a versatile portfolio of diagnostic and critical care equipment suitable for medical stockpiling – with specialist expertise in Global Planning and Preparedness, and established processes for the storage and distribution of medical goods.
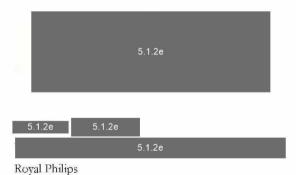
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This expertise is underpinned by business models designed to increase the availability of medical equipment while reducing initial capital expenditure and maintenance requirements for receiving parties. By coordinating multi-disciplinary technologies and services, medical stockpiling can create clear value.

We welcome available opportunities to engage the responsible EU services in this matter, and we are willing to work with industry partners to co-create a holistic European approach.

I attach a short presentation summarizing Philips medical stockpile concepts, taking ventilation systems as an illustrative example. An update on how Philips can effectively contribute is gratefully received.

I hope to hear from you and your colleagues soon.

Yours sincerely,

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