

Van: [REDACTED] 5.1.2e
Aan: [REDACTED]
Onderwerp: RE: NEDSHIELD SALE AGREEMENT - FACE MASKS
Datum: maandag 23 maart 2020 16:52:59

Hoi [REDACTED] 5.1.2e

De verplichting is waarschijnlijk nog niet goedgekeurd, dus ik kan er niet bij.
 De bedragen moeten als volgt zijn:

[REDACTED] 5.1.1c inclusief BTW. Dit er vanuit gaande dat [REDACTED] 5.1.1c de prijs ex BTW is.

Groet,
 [REDACTED] 5.1.2e

Van: [REDACTED] 5.1.2e <[REDACTED] 5.1.2e @minvws.nl>

Verzonden: maandag 23 maart 2020 16:43

Aan: [REDACTED] 5.1.2e <[REDACTED] 5.1.2e @minvws.nl>

CC: [REDACTED] 5.1.2e . <[REDACTED] 5.1.2e @minvws.nl>

Onderwerp: FW: NEDSHIELD SALE AGREEMENT - FACE MASKS

Urgentie: Hoog

Ha [REDACTED] 5.1.2e

3057-23171

Kan je obv onderstaande info checken of de verplichting nog klopt.

Om verwarring te voorkomen, graag ook het bedrag incl BTW doorgeven aan mij waarvoor de verplichting is vast gelegd.

Gr [REDACTED] 5.1.2e

Van: [REDACTED] 5.1.5 [REDACTED] 5.1.2e <[REDACTED] 5.1.2e @minvws.nl>

Verzonden: maandag 23 maart 2020 16:29

Aan: [REDACTED] 5.1.2e . <[REDACTED] 5.1.2e @minvws.nl>; [REDACTED] 5.1.2e [REDACTED] 5.1.5 [REDACTED] 5.1.2e .nl>

Onderwerp: FW: NEDSHIELD SALE AGREEMENT - FACE MASKS

Urgentie: Hoog

Hoi [REDACTED] 5.1.2e

Deze is al akkoord met [REDACTED] 5.1.2e die groen licht heeft gegeven voor transport. Hij vraagt de leverancier om een invoice te sturen. Kunnen jullie al iets in gang zetten met de HIS op basis van de informatie hieronder? Het gaat om 5,5 mln mondmaskers 3M type 8210v voor [REDACTED] 5.1.1c per stuk.

Als we moeten wachten op meer info, laat me graag weten.

Groet, [REDACTED] 5.1.2e

Van: [REDACTED] 5.1.2e <[REDACTED] 5.1.2e @nedshield.com>

Verzonden: maandag 23 maart 2020 14:05

Aan: [REDACTED] 5.1.2e <[REDACTED] 5.1.2e @minvws.nl>; [REDACTED] 5.1.5 <[REDACTED] 5.1.2e @minvws.nl>

CC: [REDACTED] 5.1.2e @nedshield.com; [REDACTED] 5.1.2e . <[REDACTED] 5.1.2e @minvws.nl>; [REDACTED] 5.1.2e [REDACTED] 5.1.2e

5.1.2e <5.1.2e@minvws.nl>

Onderwerp: RE: NEDSHIELD SALE AGREEMENT - FACE MASKS

Dear 5.1.2e

Thanks for this confirmation. We will advise you and colleagues via email as soon as we have more details.

We shall also keep you informed of the progress all along as soon as anything changes or is updated.

If there are any other things that come up we will contact you.

Regards 5.1.2e

From: 5.1.2e <5.1.2e@minvws.nl>

Sent: maandag 23 maart 2020 13:46

To: 5.1.2e <5.1.2e@nedshield.com> 5.1.5 <5.1.5@minvws.nl>

Cc: 5.1.2e <5.1.2e@nedshield.com>; 5.1.2e <5.1.2e@minvws.nl>; 5.1.2e <5.1.2e@minvws.nl>; 5.1.2e <5.1.2e@minvws.nl>

Subject: RE: NEDSHIELD SALE AGREEMENT - FACE MASKS

Dear 5.1.2e

Excuse me for the misunderstanding. We have checked again and will accept the 5.5 Million 3M type 8210v for the price offered below (including shipment)
If you send us an invoice for the total amount, we can approve this again formally. So, this goes for transport.

I will ask one of my colleagues to follow up on the details for arrival etc.

5.1.2e graag uitzetten.

Thank you

5.1.2e

Van: 5.1.2e <5.1.2e@nedshield.com>

Verzonden: maandag 23 maart 2020 11:53

Aan: 5.1.2e <5.1.2e@minvws.nl>; 5.1.5 <5.1.5@minvws.nl>

CC: 5.1.2e <5.1.2e@nedshield.com>; 5.1.2e <5.1.2e@minvws.nl>; 5.1.2e <5.1.2e@minvws.nl>; 5.1.2e <5.1.2e@minvws.nl>

Onderwerp: RE: NEDSHIELD SALE AGREEMENT - FACE MASKS

Urgentie: Hoog

Dear 5.1.2e

Thank you for email. We understand your request for the 1860 type masks and have been trying to see if we can substitute these back to the original offer. For good form, I do note that you had accepted the substitution of the 8210 type last week at the agreed price of 5.1.1c. We understand that you would like to see a reduction in the costs if possible.

We have been working now to achieve this.

Please find an update as of 10:45 this morning.

1. Source 1: North America : type 3M – 1860 – N95
 - Price CIF(AMS): [REDACTED] 5.1.1c
 - Status: This is now no longer available to be supplied by us
 - Reason: (i) our shipment of the 1860 mask from NA has been held up – and the export docs now are being delayed – estimates range for clearance now anywhere from 5-6 days to 21 days. As such the stock cannot be released in time. Further prices have also changed see below.
(ii) alternative shipment from Poland 3M warehouses : available 30M, however suppliers are “sitting: on the stocks driving the prices up to ridiculous levels Being completely open when we drop our margin to cover only administration costs of this shipment, the price now would be circa [REDACTED] 5.1.1c FOB and we would need to go to either Poland or NA , inspect and pay in advance. This is for us not feasible nor acceptable and am sure will not acceptable you either.

2. Source 2: North America (New Jersey) : type 3M – 8210(v)
 - Price CIF(AMS) [REDACTED] 5.1.1c (lowered from [REDACTED] 5.1.1c)
 - Status: This is still available for us and ready for shipment today (as we mentioned yesterday). Admin docs have already been created.
This can be shipped today on your approval. We need 5 hours for loading and it will be transported in a single 747-400F charter flight.

 - Price Comment: We have discussed at length with the supplier and we have agreed with him to provide you the offer for the 8210v and supply these at the lower CIF price stated above. This is possible as we already have with him an agreement (which was placed on hold yesterday when we tried to source for you 1860s again). Further he has agreed with us to keep the costs CIF despite using the 747 charter which was not initially calculated upon. As such the full cost of the transport to ensure that we keep our side of the agreement will be carried by Nedshield and the Supplier. In addition we have also taken the currency exchange drops for our account.

Globally we see NO possibility to obtain the type 1860 at any kind of reasonable price now or in the next 3-4 months – if at all. The market situation despite many more suppliers coming online even in China cannot keep up with the demand. The suppliers market expectations - with further national lock-downs around the world - expect that the 1860 masks will exceed [REDACTED] 5.1.1c in the next weeks and the stocks are being held now based on this highly speculative market. We understand also (rumour) that Germany has/is closing exports on these articles (to be verified) and that this is also pushing prices higher. The 8210v masks FYI are already selling at between

5.1.1c per piece on line.

Summary : we have now only 5.1.1c (no more) available and which can be dispatched today.

Without prejudice, to our existing agreements, please can you confirm also for the good order that the 8210 will be accepted when dispatched from the US. We will then be able to start the transport arrangements at start of business day in USA today.

Please call me / 5.1.2e to move forward.

Regards 5.1.2e

5.1.2e

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E 5.1.2e @nedshield.com

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Sitz/Office: Weinfelden, Schweiz

Amtsgericht/District Court: Frauenfeld, Canton Thurgau, Schweiz

From: [REDACTED] <[REDACTED]@minvws.nl>
Sent: zondag 22 maart 2020 20:00
To: [REDACTED] <[REDACTED]@nedshield.com>; [REDACTED] <[REDACTED]@minvws.nl>
Cc: [REDACTED] <[REDACTED]@nedshield.com>; [REDACTED] <[REDACTED]@minvws.nl>; [REDACTED] <[REDACTED]@minvws.nl>
Subject: RE: NEDSHIELD SALE AGREEMENT - FACE MASKS

Dear [REDACTED]

With this e-mail I I agree with the purchase of 5.5M pieces of the 3M type 1860 Masks. We will require certificates to assure original material.
We are not interested in 3M 8210 masks as they are not useable for medical use.

We will accept the price as originally agreed in your contract with the agreement that you will arrange the shipment yourself to Amsterdam and we will pay when the goods are arrived in the Netherlands and inspected.
We will arrange the necessary documentation tomorrow. Please provide with the flight schedules that you will use.

Thank you very much.

Sincerely,

[REDACTED]

Van: [REDACTED] <[REDACTED]@nedshield.com>
Verzonden: zondag 22 maart 2020 15:32
Aan: [REDACTED] <[REDACTED]@minvws.nl>; [REDACTED] <[REDACTED]@minvws.nl>
CC: [REDACTED] <[REDACTED]@nedshield.com>
Onderwerp: RE: NEDSHIELD SALE AGREEMENT - FACE MASKS

Dear [REDACTED]

As requested, please find the updated shipment information on the placed order:

1. Shipment of 5.5m – 3M type 1860 face masks is now ready for transport.
2. There exists an option for an additional 500K masks which could be purchased and transported at the same time.
3. As the goods will be shipped now from New Jersey US, we do have a large difference in the transport costs as this shipment will be transported airfreight and not by road transport as initially quoted for.
4. As we have quoted CIF for the full shipment to Netherlands we are bound to provide you to deliver at the original CIF price agreed - even though the costs of transport will be higher. This we will honour of course.
5. We can, if you request, provide an ExWorks price (New Jersey warehouse is 160miles from NJ airport) which would then lower the unit cost. This would then need to be collected by yourselves (for example as previously suggested by the Royal Netherlands Airforce at New Jersey airport) and we would be able to support arranging this – we propose COPEX who would be able to complete this and ensure transport to the depots.

Please can you let us know whether you would like to keep the CIF arrangement or whether you

would like us to provide the option for the FOB/Exworks which would reduce your overall cost if government equipment (planes) are used.

Looking forward to your response so that we can finalize the logistics and provide you an ETA Schiphol.

Regards 5.1.2e

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Sitz/Office: Weinfelden, Schweiz
Amtsgericht/District Court: Frauenfeld, Canton Thurgau, Schweiz

From: 5.1.2e <5.1.2e@nedshield.com>

Sent: woensdag 18 maart 2020 00:11

To: '5.1.2e' <5.1.2e@minvws.nl> 5.1.5
5.1.5 @minvws.nl>
Cc: '5.1.2e@nedshield.com' <5.1.2e@nedshield.com>; 5.1.2e
<5.1.2e@minvws.nl>; 5.1.2e <5.1.2e@ggdghor.nl>

Subject: RE: NEDSHIELD SALE AGREEMENT - FACE MASKS

Dear 5.1.2e

Thank you for your email.

I can confirm that we accept the deletion of the text in question in Clause 2 : (.....“The Buyer agrees to pay to Seller a penalty of 5% of the transaction amount for any delay in payment plus a delinquency charge of the lesser of (1) 1% per month and (2) the highest rate allowed under applicable law on all overdue amounts until the amounts are paid.”)

And we therefore agree to the sale agreement and will make arrangements now to begin the expedition. I will send an amended document to you shortly.

I will also contact mr 5.1.2e as soon as we have information on the route and the timings – it looks like this will not be in any case before 9am – so we will be in contact earlier. As we have updates we will forward these to your on both given emails.

Once again – 5.1.2e and myself are reachable on our mobiles at any time.

Regards

5.1.2e

5.1.2e 5.1.2e

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E 5.1.2e @nedshield.com

M (NL)

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Sitz/Office: Weinfelden, Schweiz

Amtsgericht/District Court: Frauenfeld, Canton Thurgau, Schweiz

From: [REDACTED] <[REDACTED]@minvws.nl>
Sent: dinsdag 17 maart 2020 23:55
To: [REDACTED] <[REDACTED]@nedshield.com>; [REDACTED] <[REDACTED]@minvws.nl>
Cc: [REDACTED] <[REDACTED]@nedshield.com>; [REDACTED] <[REDACTED]@minvws.nl>; [REDACTED] <[REDACTED]@ggdghor.nl>
Subject: RE: NEDSHIELD SALE AGREEMENT - FACE MASKS

Dear [REDACTED]

Thank you for this offer and sales agreement. Hereby I declare that the Dutch Ministry of Health will accept and purchase this offer with one exception in the sales agreement.

In article 2 it is stated "The Buyer agrees to pay to Seller a penalty of 5% of the transaction amount for any delay in payment plus a delinquency charge of the lesser of (1) 1% per month and (2) the highest rate allowed under applicable law on all overdue amounts until the amounts are paid."....

We suggest to remove this clause. It is unclear how 'any delay' is interpreted, so this is not acceptable. I can guarantee to you that upon arrival of the goods at the delivery location and positive outcome of inspection, the Ministry of Health will transfer the necessary payment immediately by an accelerated payment. This means that the money will be in your possession within a few hours. We will prepare all necessary administrative processes in advance. I assume this will be acceptable to you.

Please specify the volume of pallets of the total cargo in order to prepare the logistics. We will arrange a security escort of the trucks on Dutch soil. Please contact mr. [REDACTED]

[REDACTED] (see cc. in email) for agreements on what time and place the convoy will be at the German / Dutch border.

A signed agreement will be sent to you at the earliest possibility tomorrow morning (I am only able to work mobile at this moment and not able to scan a signed document).

I hope that we can proceed according to this mail.

Thank you very much

Yours sincerely

[REDACTED]

[REDACTED]

5.1.2e

The Netherlands

Van: 5.1.2e <5.1.2e@nedshield.com>**Verzonden:** dinsdag 17 maart 2020 22:21**Aan:** 5.1.2e | <5.1.2e@minvws.nl> 5.1.5 5.1.5 @minvws.nl>**CC:** 5.1.2e @nedshield.com**Onderwerp:** NEDSHIELD SALE AGREEMENT - FACE MASKS**Urgentie:** Hoog

Dear 5.1.2e

Please find attached the sales agreement for the face masks.
 As soon as the contract is signed we can dispatch the drivers – they are currently on standby.
 We are available 24 hrs for you should you need to contact us.

Kind Regards

5.1.2e

5.1.2e

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E 5.1.2e @nedshield.com**M (NL)****M (CH)**

5.1.2e



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