

**Call for tenders SANTE/2020/C3/037 for the development, production, priority-purchasing options and supply of COVID-19 vaccines for EU Member States**

The tenderer (name, registered address): AstraZeneca AB, Limited Company, Kvambergag 16, 151 85 Sodertalje

Represented by (name, position): 5.1.2e

Currency (if applicable, this amends and replaces "EUR" and "€" in the table below):

**Explanation:**  
The tenderer must fill in all the fields coloured green. The remaining fields are completed automatically.

Step	Item	Requested types of investments to facilitate the development of vaccines (type, cost, time-line) <sup>1</sup>	Total amount of the financial offer for Step I excluding VAT (EUR)
I	Upfront costs for the development of COVID-19 vaccines	Activities include TT/PPQ/Tech Support (drug substance and drug product), Procurement of critical material (vials/stoppers, Drug Product/Packaging), Reservation fee, Drug Substance CMO capacity reservation fee, raw materials, and resins	€

Step	Item	Desired number of doses for the duration of the contract <sup>2</sup>	Proposed number of doses for the duration of the contract (max: 48 months)	Proposed number of doses per quarter <sup>3</sup>	Proposed speed of delivery of supplies (in weeks) <sup>4</sup>	Estimated unit price per dose excluding VAT (EUR) <sup>5</sup>	Total amount of the financial offer for Step II excluding VAT (EUR)
II	Production, priority-purchasing options and supply of COVID-19 vaccines	5.1.1c	5.1.1c	See the production and monthly delivery plan (document 2b)	See the production and monthly delivery plan (document 2b)	€	€
<b>Total amount of the financial offer (Step I and II) excluding VAT (EUR):</b>							€

<sup>1</sup> A detailed outline on how the requested upfront payments would be used (e.g., breakdown per type of costs, investment planning, time-line, etc.) must be enclosed with the financial offer.

<sup>2</sup> This is an indicative volume estimated for the entire duration of the contract. A tenderer is not obliged to submit a tender for the total estimated volume. Bids covering a part of the total estimated volume are permitted. However, higher response capacity will constitute an advantage (see Section 3.4 of Administrative specifications). It does not bind contracting authorities to order all the quantity.

<sup>3</sup> Response capacity for 3 months as defined in the section 3.4 of Administrative specifications, award criterion 1.4. Namely, the maximum amount of units that could be delivered per quarter (3 calendar months) over the duration of the contract. The maximum amount of units that can be delivered every three months for one fourth of such amount (i.e. 1 000 doses).

<sup>4</sup> Speed of delivery as defined in the section 3.4 of Administrative specifications, award criterion 1.5. The proposed speed of delivery of products needs to take into account the following parameters: 1) the delivery time is to be calculated from the signature of the specific contract or order form by the last party to the firm the goods will be actually loaded on the appropriate mean of transport at the premises of the contractor, ready to be shipped to the contracting authority; 2) the speed of delivery must apply to the quantities indicated in column E (proposed number of doses per quarter). NB: It is not allowed to split the proposed number of doses per quarter (for example, if the proposed number of doses in column E is 1 500, the speed of delivery must take into account the whole amount).

<sup>5</sup> This price includes all direct and indirect costs and expenses related to the performance of the contract. It will be used to evaluate the tender and, in case of an eventual contract award, it might be used in the APA.

24 July 2020  
Date: 5.1.2e  
Signed: 5.1.2e  
Stamp: 5.1.2e