To:	5.1.2e	)'[ 5.1.2e @minvws.nl]; 'coronaGMT'[coronaGMT@minvws.nl]
		com[ 5.1.2e
From:	5.1.2e 5.1.2e	@minvws.nl]
	n 3/23/2020 1:05:	27 PM
and the same of th		LE AGREEMENT - FACE MASKS
Received:	Mon 3/23/	/2020 1:05:45 PM
Dear 5.1.2e		
Thanks for th	is confirmation.	We will advise you and colleagues via email as soon as we have more details.
We shall also	keep you inform	ed of the progress all along as soon as anything changes or is updated.
If there are a	ny other things th	hat come up ui will contact you.
Regards 5.1	.2e	
From:	5.1.2e	) < 5.1.2e @minvws.nl>
Sent: maanda	g 23 maart 2020 :	13:46
To: 5.1.2	e < 5.1.2	@nedshield.com>; coronaGMT <coronagmt@minvws.nl></coronagmt@minvws.nl>
The second secon	nedshield.com;	5.1.2e
5.1.2e @min		
Subject: RE: N	EDSHIELD SALE A	GREEMENT - FACE MASKS
Dear 5.1.2e		
Control of the Contro	or the misunders	tanding. We have checked again and will accept the 5.1.1c 3M type 8210v for the price offered
below (including shipment)		
If you send t	is an invoice for t	the total amount, we can approve this again formally. So, this a go for transport.
I will ask one	of my colleague	es to follow up on the details for arrival etc.
5.1.2e graa	g uitzetten.	
Thank you		
5.1.2e		
Van: 5	.1.2e < 5.	.1.2e @nedshield.com>
Verzonden: m	aandag 23 maart	2020 11:53
Aan:		) < 5.1.2e @minvws.nl>; coronaGMT < <u>coronaGMT@minvws.nl</u> >
CC: 5.1.2e @nedshield.com; 5.1.2e . < 5.1.2e @minvws.nl>; 5.1.2e		
5.1.2e @min		LE ACREEMENT. FACE MACUC
Underwerp: R Urgentie: Hoo		LE AGREEMENT - FACE MASKS
Orgentie: 1100	8	
Dear 5.1.2e		
Thank you fo	r email. We unde	erstand your request for the 1860 type masks and have been trying to see if we can substitute these
back to the original offer. For good form, I do note that you had accepted the substitution of the 8210 type last week at the agreed		
price of Euro	5.1.1c We unders	tand that you would like to see a reduction in the costs if possible.
We have bee	n working now to	a achieve this
we have bee	II WOIKING NOW LC	defined this.
Please find a	n update as of 10	:45 this morning.
1. Sou	rce 1:	North America: type 3M – 1860 – N95
D. C	CIE(ANAC)	5442
Price Statu	CIF(AMS):	5.1.1c per unit.  This is now no longer available to be supplied by us
Reas		This is now no longer available to be supplied by us  (i) our shipment of the 1860 mask from NA has been held up – and the export docs now are being
i cus		ty and the coport does not die being

delayed – estimates range for clearance now anywhere from 5-6 days to 21 days. As such the stock cannot be released in time. Further prices have also changed see below.

(ii) alternative shipment from Poland 3M warehouses: available 30M, however suppliers are "sitting: on the stocks driving the prices up to ridiculous levels Being completely open when we drop our margin to cover only administration costs of this shipment, the price now would be circa.

5.1.1c FOB and we would need to go to either Poland or NA, inspect and pay in

advance. This is for us not feasible nor acceptable and am sure will not acceptable you either.

## 2. Source 2: North America (New Jersey): type 3M - 8210(v)

Price CIF(AMS) 5.1.1c per unit. (lowered from 5.1.1c )

Status: This is still available for us and ready for shipment today (as we mentioned yesterday). Admin docs have already been created.

This can be shipped today on your approval. We need 5 hours for loading and it will be transported in a single 747-400F charter flight.

**Price Comment:** 

We have discussed at length with the supplier and we have agreed with him to provide you the offer for the 8210v and supply these at the lower CIF price stated above. This is possible as we already have with him an agreement (which was placed on hold yesterday when we tried to source for you 1860s again). Further he has agreed with us to keep the costs CIF despite using the 747 charter which was not initially calculated upon. As such the full cost of the transport to ensure that we keep our side of the agreement will be carried by Nedshield and the Supplier. In addition we have also taken the currency exchange drops for our account.

Globally we see NO possibility to obtain the type 1860 at any kind of reasonable price now or in the next 3-4 months – if at all. The market situation despite many more suppliers coming online even in China cannot keep up with the demand. The suppliers market expectations - with further national lock-downs around the world - expect that the 1860 masks will exceed Euro 15-20 in the next weeks and the stocks are being held now based on this highly speculative market. We understand also (rumour) that Germany has/is closing exports on these articles (to be verified) and that this is also pushing prices higher. The 8210v masks FYI are already selling at between USD 5.1.1c + per piece on line.

Summary: we have now only 5.1.1c no more) available and which can be dispatched today.

Without prejudice, to our existing agreements, please can you confirm also for the good order that the 8210 will be accepted when dispatched from the US. We will then be able to start the transport arrangements at start of business day in USA today.

Please call me / Mark to move forward.

Regards 5.1.2e

5.1.2e 5.1.2e <sup>¦e</sup>



Nedshield Switzerland AG Bachtobelstrasse 48 8570 Weinfelden Switzerland



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Amtsgericht/District Court: Frauenfeld, Canton Thurgau, Schweiz



Subject: RE: NEDSHIELD SALE AGREEMENT - FACE MASKS

Dear 5.1.2e

With this e-mail I I agree with the purchase of 511c pieces of the 3M type 1860 Masks. We will require certificates to assure original material.

We are not interested in 3M 8210 masks as they are not useable for medical use.

We will accept the price as originally agreed in your contract with the agreement that you will arrange the shipment yourself to Amsterdam and we will pay when the goods are arrived in the Netherlands and inspected.

We will arrange the necessary documentation tomorrow. Please provide with the flight schedules that you will use.

Thank you very much.

Sincerely,

Van: 5.1.2e < 5.1.2e @nedshield.com>

Verzonden: zondag 22 maart 2020 15:32

Aan: 5.1.2e @minvws.nl>; coronaGMT@minvws.nl>

CC: 5.1.2e @nedshield.com

Onderwerp: RE: NEDSHIELD SALE AGREEMENT - FACE MASKS

Dear 5.1.2e

As requested, please find the updated shipment information on the placed order:

- 1. Shipment of 5.1.1c 3M type 1860 face masks is now ready for transport.
- 2. There exists an option for an additional 500K masks which could be purchased and transported at the same time.
- 3. As the goods will be shipped now from New Jersey US, we do have a large difference in the transport costs as this shipment will be transported airfreight and not by road transport as initially quoted for.
- 4. As we have quoted CIF for the full shipment to Netherlands we are bound to provide you to deliver at the original CIF price agreed even though the costs of transport will be higher. This we will honour of course.

5. We can, if you request, provide an ExWorks price (New Jersey warehouse is 160miles from NJ airport) which would then lower the unit cost. This would then need to be collected by yourselves (for example as previously suggested by the Royal Netherlands Airforce at New Jersey airport) and we would be able to support arranging this – we propose COPEX who would be able to complete this and ensure transport to the depots.

Please can you let us know whether you would like to keep the CIF arrangement or whether you would like us to provide the option for the FOB/Exworks which would reduce your overall cost if government equipment (planes) are used.

Looking forward to your response so that we can finalize the logistics and provide you an ETA Schiphol.

Regards 5.1.2e





Nedshield Switzerland AG Bachtobelstrasse 48 8570 Weinfelden Switzerland

T W 5.1.2e www.nedshield.com

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Amtsgericht/District Court: Frauenfeld, Canton Thurgau, Schweiz



## Subject: RE: NEDSHIELD SALE AGREEMENT - FACE MASKS



Thank you for your email.

I can confirm that we accept the deletion of the text in question in Clause 2: (....."The Buyer agrees to pay to Seller a penalty of 5% of the transaction amount for any delay in payment plus a delinquency charge of the lesser of (1) 1% per month and (2) the highest rate allowed under applicable law on all overdue amounts until the amounts are paid.")

And we therefore agree to the sale agreement and will make arrangements now to begin the expedition. I will send an amended document to you shortly.

I will also contact mr 5.1.2e as soon as we have information on the route and the timings – it looks like this will not be in any case before 9am – so we will be in contact earlier. As we have updates we will forward these to your on both given emails.

Once again – 5.1.2e and myself are reachable on our mobiles at any time.

Regards

5.1.2e 5.1.2e



Nedshield Switzerland AG Bachtobelstrasse 48 8570 Weinfelden Switzerland

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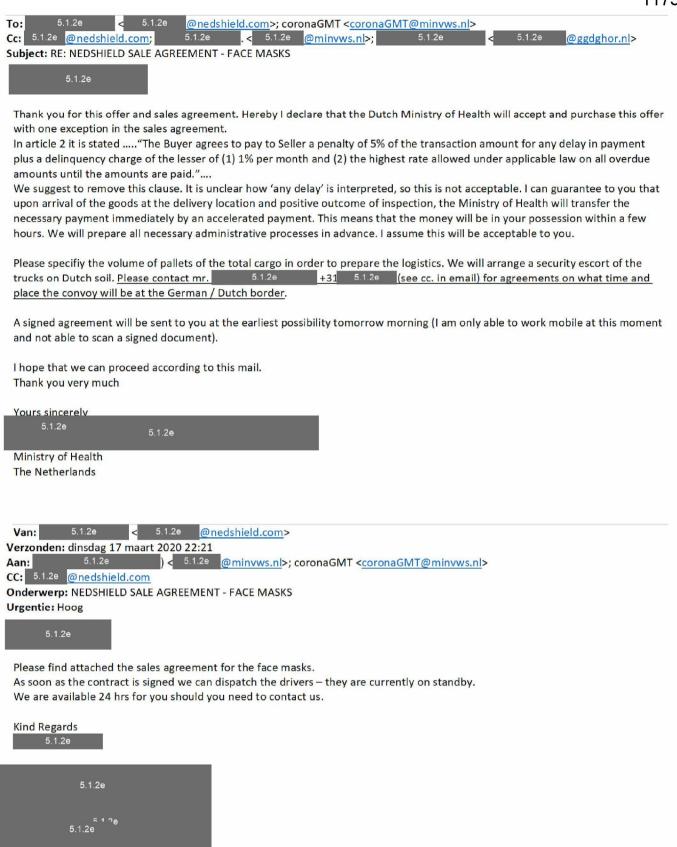
5.1.2e www.nedshield.com

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Amtsgericht/District Court: Frauenfeld,Canton Thurgau, Schweiz

Sent: dinsdag 17 maart 2020 23:55

From: 5.1.2e ) < 5.1.2e <u>@minvws.nl</u>>





Nedshield Switzerland AG Bachtobelstrasse 48 8570 Weinfelden Switzerland

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www.neasnieia.com

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