

To: [5.1.2e] [5.1.2e]@sintmaartengov.org]
Cc: [5.1.2e] [5.1.2e]@sintmaartengov.org; [5.1.2e] [5.1.2e]@sintmaartengov.org; [5.1.2e] ([5.1.2e]) [5.1.2e]@minvws.nl]
From: [5.1.2e] [5.1.2e]
Sent: Wed 1/27/2021 9:02:28 AM
Subject: RE: Besparing ziekenhuis producten - Speciale prijsafspraken VWS
Received: Wed 1/27/2021 9:02:29 AM
[kamerbrief-over-voortgangsbrief-financiële-arrangementen-2020 \(1\).pdf](#)
[lopende-financiële-arrangementen-en-aangekondigde-sluisprocedures.pdf](#)

Goedemorgen dames,

Ik heb hierbij gevoegd de laatste kamerbrief betreffende de lopende 'financiële arrangementen', en de bijlage waarin de lijst met geneesmiddelen vermeld staat. Dit is openbare informatie.

[Kamerbrief over voortgangsbrief financiële arrangementen 2020](#) | [Kamerstuk](#) | [Rijksoverheid.nl](#)

Met vriendelijke groet,

[5.1.2e]

Crisisteam Caribisch Nederland

[5.1.2e]

Programmadirectie Zorg en Jeugd Caribisch Nederland

Ministerie van Volksgezondheid, Welzijn en Sport

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Van: [5.1.2e] <[5.1.2e]@sintmaartengov.org>

Verzonden: vrijdag 22 januari 2021 14:45

Aan: [5.1.2e] <[5.1.2e]@minvws.nl>; [5.1.2e] [5.1.2e] <[5.1.2e]@minvws.nl>

CC: [5.1.2e] <[5.1.2e]@sintmaartengov.org>; [5.1.2e] <[5.1.2e]@sintmaartengov.org>

Onderwerp: FW: Besparing ziekenhuis producten - Speciale prijsafspraken VWS

Hi [5.1.2e] en [5.1.2e],

Zoals net besproken stuur ik je hierbij de mail door van [5.1.2e]. Zij is benaderd door de consultants van SMMC [5.1.2e] die inzicht zouden willen krijgen in de lijst met medicatie waarvoor VWS speciale prijsafspraken heeft gemaakt in het kader van kosten besparing op St Maarten. Ik weet niet of jullie deze info via GMT kunnen krijgen of dat dit beter onderdeel zou kunnen zijn van de ziekenhuissamenwerking.

Kunnen jullie [5.1.2e] adviseren wat de beste manier is om dit aan te vliegen?

Vriendelijke groet,

[5.1.2e]

From: [5.1.2e] <[5.1.2e]@sintmaartengov.org>

Sent: Monday, January 4, 2021 1:26 PM

To: [5.1.2e] <[5.1.2e]@sintmaartengov.org>; [5.1.2e] <[5.1.2e]@sintmaartengov.org>

Subject: Re: Besparing ziekenhuis producten - Speciale prijsafspraken VWS

Thanks [5.1.2e] for your quick response. [5.1.2e] is the consultant providing services in the management of our pharmaceutical cost containment project on St. Maarten. Rob is a retired pharmacist in the Netherlands and expert in pharmaceuticals cost containment who is a part of the taskforce in this project. This project focuses on containing pharmaceutical cost in general on St. Maarten while maintaining higher quality pharmaceutical standards and therefore the area of the pharmaceuticals used by the hospital via the pharmacy located there, is also included.

What you have explained so far makes perfect sense, but if it is helpful to get this confirmed by your colleagues in VWS, we can avoid any back and forth. Thanks a million and let me know if you need anymore information.

KR,

5.1.2e

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From: 5.1.2e <5.1.2e@sintmaartengov.org>
Sent: Monday, January 4, 2021 12:38:54 PM
To: 5.1.2e <5.1.2e@sintmaartengov.org>; 5.1.2e <5.1.2e@sintmaartengov.org>
Subject: RE: Besparing ziekenhuis producten - Speciale prijsafspraken VWS

Hi 5.1.2e

Thanks for the email below. Of course I can think along.

Could you elaborate a bit more who 5.1.2e are and what their role/interest is?

The context of this request remains a bit unclear to me, but maybe because I haven't been involved before. In the Beslisdocument Ziekenhuissamenwerking (Dutch Hospital Alliance) one of the main elements that will lead to cost-savings is the collective procurement of medication within the Kingdom. In that context these cost-savings per medication will be explored. Is that maybe what has been referred to? If so, that is something SMMC will then have to put in via the Dutch Hospital Alliance work group (under the lead of 5.1.2e). I can forward the email to the colleagues in the Hague, 5.1.2e and 5.1.2e (if you can give me more context about the roles of the consultants), but I expected them to tell me to have SMMC bring it under the attention of the alliance.

Ms. Tamara van Ark is the minister of Medical Care in the Netherlands, and I wonder if her department for medicines would just give a list of medicines which they have negotiated discounts for unless previous agreements with St Maarten were made?

Kind regards,

5.1.2e

From: 5.1.2e <5.1.2e@sintmaartengov.org>
Sent: Monday, January 4, 2021 12:09 PM
To: 5.1.2e <5.1.2e@sintmaartengov.org>; 5.1.2e <5.1.2e@sintmaartengov.org>
Subject: Fwd: Besparing ziekenhuis producten - Speciale prijsafspraken VWS

Hi guys,

Happy 2021 to you and all the best for the new year.

I am hereby forwarding the below correspondances to request some advice on the best way forward. Our consultant 5.1.2e keeps insisting that we should contact VWS regarding price agreements for "Ziekenhuis specialiste geneesmiddelen".

5.1.2e can you kindly advice if VWS will be willing at this point to start these discussions and can you assist us with the contact and introduction of your colleague Ms. Tamara van Ark for this purpose?

5.1.2e based on what Katja advises, can you assist with initiating the first contact with VWS regarding pharmaceuticals or respond to 5.1.2e if needed?

Awaiting your responses.

KR,

5.1.2e

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From: [REDACTED] 5.1.2e [REDACTED] 5.1.2e <[REDACTED]@nxtday.nl>
Sent: Monday, January 4, 2021, 9:11 AM
To: [REDACTED] 5.1.2e
Cc: [REDACTED] 5.1.2e; [REDACTED] 5.1.2e
Subject: Re: Besparing ziekenhuis producten - Speciale prijsafspraken VWS

Beste [REDACTED] 5.1.2e

Allereerst de beste wensen voor een mooi en gezond 2021.

Ben je nog verder gekomen met onderstaande?

Kind regards, Met vriendelijke groet,

[REDACTED] 5.1.2e

NXT Day

Tel: [REDACTED] 5.1.2e

[Website](#) | [E-mail](#) | [Skype](#)

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Op 23 dec. 2020, om 05:09 heeft [REDACTED] 5.1.2e <[REDACTED]@nxtday.nl> het volgende geschreven:

Dear [REDACTED] 5.1.2e

With reference to our previous email correspondence Rob investigated in more depth for which (hospital) pharmaceuticals we could receive substantial discounts via our Kingdom partner.

Please find attached the following two documents:

- PDF VWS "Resultaten prijsonderhandelingen geneesmiddelen" (zie bijlage 2)
- Excel sheet with quantities and current prices paid of products which are included in enclosure 2 of VWS document

According to our information Tamara van Ark (VWS) is the person to contact regarding these special price arrangements. Could you ask her which procedure we should follow to apply for these special negotiated prices. Maybe she could also provide an updates list (since the list in the document of VWS is from 2018).

Kind regards, Met vriendelijke groet,

5.1.2e

NXT Day

Tel: 5.1.2e

[Website](#) | [E-mail](#) | [Skype](#)

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Op 18 dec. 2020, om 00:54 heeft 5.1.2e <5.1.2e@sintmaartengov.org> het volgende geschreven:

Dear 5.1.2e

Currently no discussions with our Kingdom partners (including VWS) about the details of “gezamenlijke inkoop”, will be entertained as all efforts are now first being focused on finalizing the agreement with the countries and on the preparations for the COVID- 19 vaccines. One step at a time.

However, in preparation for these discussions and in following –up with our phone conversation regarding the below, the following:

1. were you able to confirm if the below mentioned medication was identified by Cay Hill Pharmacy and SZV, as one of the specialist medications that is locally in demand?
2. were you able to obtain an overview based on your correspondences with Cay Hill Pharmacy and SZV, of identified specialist medications that requires price reduction discussions?

{This overview should have the current cost price displayed as well as where they are currently being purchased}.

When we are going to be discussing the details of “gezamenlijke inkoop”, the matter of “welke producten VWS een speciale prijsafspraken heeft”, can be addressed however, based on our current experience, we must be prepared to identify the specialist medications in local demand, that would require special price agreements.

With Kind Regards,

5.1.2e

From: 5.1.2e <5.1.2e@nxtday.nl>

Sent: Wednesday, December 16, 2020 6:08 AM

To: 5.1.2e <5.1.2e@sintmaartengov.org>

Cc: 5.1.2e <5.1.2e@sintmaartengov.org>; 5.1.2e; 5.1.2e <ziggo.nl>

Subject: Re: Besparing ziekenhuis producten - Speciale prijsafspraken VWS

Dear 5.1.2e

Could you please ask your counterparts in The Hague? I am sure they are able to refer you to the right person.

Kind regards, Met vriendelijke groet,

5.1.2e

NXT Day

Tel: 5.1.2e

[Website](#) | [E-mail](#) | [Skype](#)

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Op 16 dec. 2020, om 05:17 heeft [REDACTED] [REDACTED] [@ziggo.nl](mailto:[REDACTED]@ziggo.nl)> het volgende geschreven:

Hi [REDACTED]

Only the agreed extent of discount is a secret, the fact that there is a discount is not at all a secret. It is really so that maybe 5 people in the Netherlands are aware of the extent of the discount.

kind regards,

[REDACTED]

Op 15-12-2020 om 18:08 schreef [REDACTED]:

Hoi [REDACTED]

My network in VWS does not include pharmaceuticals.

The fact that you are aware of this secret, makes it seem as though this is a public secret. ☺

Kind regards/Met vriendelijke groet

[REDACTED]
[REDACTED]

Ministry of Public Health, Social development and Labour
Soulaliga Road no.1, Pond Island, Philipsburg, Sint Maarten

T: +1 721 542-2233/ 2534/ 2535

**Walk-in hours (please report to the receptionist on the ground floor);
Wednesdays and Thursdays from 2.00 p.m. – 4.00 p.m.**



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From: [REDACTED] [REDACTED] [@nxtday.nl](mailto:[REDACTED]@nxtday.nl)

Sent: Monday, December 14, 2020 9:02 AM

To: [REDACTED] <[\[REDACTED\]@sintmaartengov.org](mailto:[REDACTED]@sintmaartengov.org)>; [REDACTED] <[\[REDACTED\]@sintmaartengov.org](mailto:[REDACTED]@sintmaartengov.org)>

Cc: [REDACTED] [@ziggo.nl](mailto:[REDACTED]@ziggo.nl)>

Subject: Besparing ziekenhuis producten - Speciale prijsafspraken VWS

Beste [REDACTED],

Voor bepaalde dure (ziekenhuis) medicijnen heeft VWS in Nederland specifieke prijsafspraken met fabrikanten. Dit bijvoorbeeld het geval met KEYTRUDA (PEMBROLIZUMAB). Deze geheime afspraken zijn er met diverse fabrikanten voor verschillende dure medicijnen. Voor welke producten (lees medicijnen) VWS deze

speciale prijsafspraken zijn gemaakt is ons niet bekend. Kan je bij jullie VWS contacten de lijst met producten opvragen waar speciale afspraken over zijn gemaakt? We hebben alleen de lijst met producten nodig.

Vervolgens zullen wij aan de hand van deze lijst het volume van SMMC erbij zetten. Op basis van deze lijst kan de Minister VSA een verzoek indienen bij zijn collega Minister in Nederland.

Voorbeeld:

KEYTRUDA (PEMBROLIZUMAB)

Inkoopkosten 2020 Naf 608.395 (Naf 457.440 eerste 9 maanden 2020)

Besparingspotentieel is onbekend maar zal wellicht tussen de 30%-50% zijn.

Kind regards, Met vriendelijke groet,

5.1.2e

NXT Day

Tel: 5.1.2e

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