

**To:** [redacted]; [redacted] @lcdk.nl]  
**Cc:** [redacted] [redacted] @lchulpmiddelen.nl]; [redacted] @minvws.nl]; [redacted] [redacted] @lchulpmiddelen.nl]; [redacted]  
**From:** [redacted]  
**Sent:** Wed 8/12/2020 6:56:32 AM  
**Subject:** RE: Roche Supply  
**Received:** Wed 8/12/2020 6:56:32 AM

Super dank voor je niet aflatende duw en trek [redacted] Dat hebben we hard nodig.

Alles helpt, maar deze getallen stellen niet gerust, met in het achterhoofd de geschetste tekorten eerder deze dagen door [redacted]

Dus ben idd benieuwd naar [redacted] datateam mee komt.

Lijkt me gevoelsmatig iets te vroeg om hiermee akkoord te gaan, maar hierbij acht ik jouw (en [redacted]) strategisch onderhandelinzicht leidend.

Indien gewenst een call vandaag doen?

Groot

[redacted]

Verzonden met BlackBerry Work  
 (www.blackberry.com)

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**Van:** [redacted] <[redacted]>  
**Datum:** dinsdag 11 aug. 2020 9:02 PM  
**Aan:** [redacted] <[redacted]@lcdk.nl>  
**Kopie:** [redacted] <[redacted]@minvws.nl>, [redacted] <[redacted]@minvws.nl>, [redacted] <[redacted]@lchulpmiddelen.nl>, [redacted] <[redacted]@lchulpmiddelen.nl>  
**Onderwerp:** RE: Roche Supply

Dank [redacted] (btw: top wat je doet!).

[redacted] ok als ik namens jullie DIT vastleg met Roche of wil je verder gaan duwen?

[redacted]

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**From:** [redacted] <[redacted]@lcdk.nl>  
**Sent:** Tuesday, August 11, 2020 9:21 AM  
**To:** [redacted] <[redacted]>  
**Cc:** [redacted] <[redacted]@minvws.nl> <[redacted]@minvws.nl>; [redacted] <[redacted]@minvws.nl> <[redacted]@minvws.nl>; [redacted] <[redacted]@lchulpmiddelen.nl>; [redacted] <[redacted]@lchulpmiddelen.nl>  
**Subject:** Re: Roche Supply

[redacted]

Zal ik om te beginnen het datateam vragen om dit door te rekenen wat dit betekent voor de capaciteit.

We weten natuurlijk niet wanneer dit jaar de piek valt, maar januari februari ligt voor de hand. Dus die extra capaciteit gaat ons zeker helpen.

On 10 Aug 2020, at 17:54, [redacted] <[redacted]> wrote:

*Na veel geduw komen ze hiermee tav de [redacted]*

To remind you, het voorstel was:

= 5.1.1c tests per day in July up and until October (waarvan 5.1.1c day for non covid)  
 = in November 5.1.1c tests / day  
 = in December 5.1.1c tests / day  
 = in January en verder 5.1.1c tests / days

*Na veel gedoe komt men nu met:*

August/September: 5.1.1c tests/day  
 October/November/December 2020/: 5.1.1c tests/day  
 January/Februari/March 2021: 5.1.1c tests/day  
 April/May 2021: 5.1.1c tests/day  
 June and further 2021: 5.1.1c tests/day

*Men wil "een deal/afpraak".*

*Dat kan ik niet maken; dus daarom jullie guidance:*

= zal ik dit accepteren en dat 5.1.2e eea kan rondmaken  
 = of is dit nog te weinig (ik weet niet of er ook maar iets meer in zit)?

*Laat me graag even zsm weten graag*

*Dank*

5.1.2e

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**From:** 5.1.2e <5.1.2e@roche.com>  
**Sent:** Friday, August 7, 2020 4:59 AM  
**To:** 5.1.2e <5.1.2e>  
**Cc:** 5.1.2e <5.1.2e@roche.com>; 5.1.2e <5.1.2e@roche.com>; 5.1.2e <5.1.2e@roche.com>  
**Subject:** Roche Supply

5.1.2e

5.1.2e

Dear 5.1.2e

Thanks again for the opportunity to connect with you last week regarding product supply for the Netherlands which is vitally important to all of us. Upon reflection, I will offer you the following for the 5.1.1c SARS-CoV-2 molecular test;

October 2020 - increase to 5.1.1c tests/day  
 January 2021 - increase to 5.1.1c tests/day  
 April 2021 - increase to 5.1.1c tests/day  
 June 2021 - increase to 5.1.1c tests/day

I know that your objective is the same as ours - reach full clinical test capacity on the high volume solutaions and the good news is that we are well aligned on this and trust you understand that it simply takes time to scale as previously explained. Of course if I can provide more earlier I will do so and will remain in close contact. I believe that you will find this satisfactory however remain available for a phone call at any time to clarify details. Feel free to reach out to me personally.

My thanks for your patience as we aggressively scale to improve healthcare for our important patients in the Netherlands.

With best regards,

5.1.2e

5.1.2e

5.1.2e

**Roche Diagnostics International Ltd.**  
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Switzerland  
Phone: 5.1.2e  
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