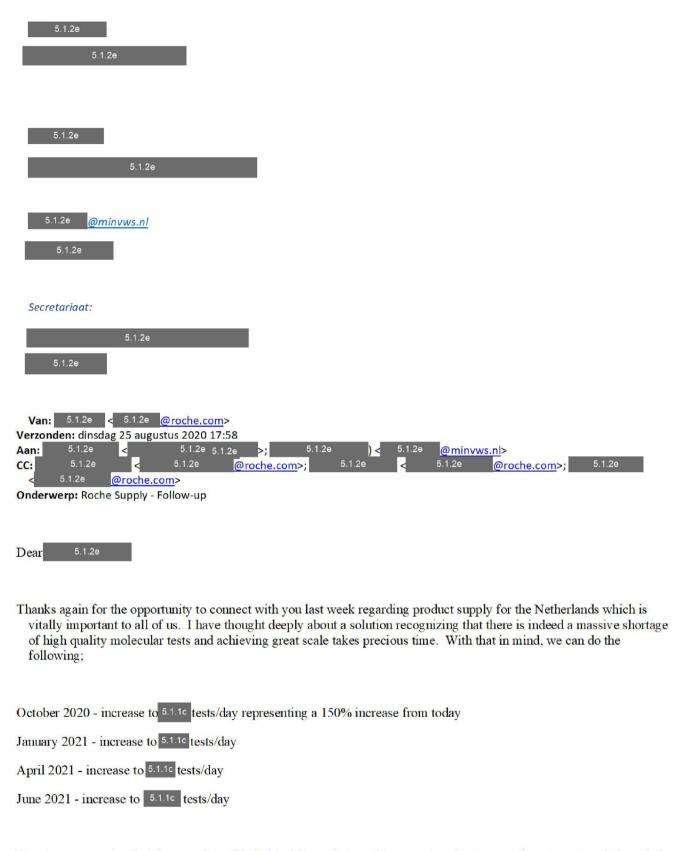
To: 5.1.2e) 5.1.2e @minvws.nl 5.1.2e
Dear 512e
Thanks so much for your quick reply. I do appreciate that you are trying to work within the constraints that we are all under. I will review the situation once again and come back to you yet this week.
With best regards,
5.1.2e
5.1.2e 5.1.2e
Roche Diagnostics International Ltd. Forrenstrasse 2
CH-6343 Rotkreuz Switzerland
Phone: 5.1.2e mobile: 5.1.2e 5.1.2e @roche.com www.roche-rotkreuz.com
5.1.2e
On Wed, Aug 26, 2020 at 8:35 AM 5.1.2e) < 5.1.2e @minvws.nl> wrote:
Dear 512e
Thank you very much for your reply. We appreciate your consideration for our situation and understand very well the challenge your company faces worldwide.
As discussed before, according to our analyses the offered amount will not fulfill the demand that we are certain to expect (which is 5.1.1c Today aldready we run into trouble as one of our valued labs, 5.1.1c is not able to deliver us the testcapacity for which they stand ready, as the total allocated material for The Netherlands is far from enough from the current demand for testing on Covid-19. Therefore, we need to stress the fact that the need expressed earlier 5.1.1c includes the demand from the medical (non-Covid) diagnostics. We do not want this demand to be pushed away by Covid-testing. 5.1.1c
We would therefore like to continue our conversation to explore if we could bridge the gap between our request and your current order. We discussed with our minister and he is most willing to have a phone call with your CEO, should this be helpful to come to an agreement on a final number. If you could do 5.1.1c in October (instead of 51.1c and 51.1c in January, we could have a deal today.
Warmest regards,



I trust you recognize that there are lots of individual items that need to come together to meet these targets and also ask for

your patience as we work to scale.
As always, I am happy to further discuss but this is the best I can offer right now.
With best regards,
5.1.2e
5.1.2e
5.1.2e
Roche Diagnostics International Ltd. Forrenstrasse 2
CH-6343 Rotkreuz Switzerland
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5.1.2e