

To: (10)(2e) [(10)(2e)]@minbuza.nl; (10)(2e) (10)(2e) [(10)(2e)] (10)(2e) @rvo.nl
Cc: (10)(2e) , (10)(2e) [(10)(2e)] @minbuza.nl; (10)(2e) (10)(2e) [(10)(2e)] @minbuza.nl; HCM-EA[hcm-10)(2e)@minbuza.nl]; DIO[DIO@minbuza.nl]
From: (10)(2e) (10)(2e) [(10)(2e)]
Sent: Thur 4/9/2020 8:02:48 AM
Subject: RE: Priority request on producers of surgical gloves

Dear (10)(2e)

Thank you so very much for this detailed feedback about the suppliers in Vietnam. We will pass on your e-mail in its entirety to the procurement body for Dutch Hospitals, the Landelijk Consortium Hulpmiddelen (LCH). I will put you in copy on that e-mail.

It is also very good to know that Vietnam itself is also importing gloves, as this may limit the supply potential from Vietnamese suppliers for the Dutch government. I will point this out when forwarding to LCH.

Do you know if at this time any export restrictions for personal protective equipment (PPE) are in effect in Vietnam?

Thank you again for your assistance.

Stay safe and healthy!

With kind regards,

(10)(2e) (10)(2e) [(10)(2e)]

.....
Directorate Innovation & Knowledge
Directorate-General for Enterprise & Innovation
Ministry of Economic Affairs and Climate Policy
Bezuidenhoutseweg 73 | Den Haag
Postbus 20401 | 2500 EK | Den Haag

(10)(2e)
(10)(2e) @minezk.nl
<https://www.government.nl/ministries/ministry-of-economic-affairs-and-climate-policy>
.....

Van: (10)(2e) <(10)(2e)@minbuza.nl>
Verzonden: donderdag 9 april 2020 08:41
Aan: (10)(2e) (10)(2e) [(10)(2e)] <(10)(2e)@minezk.nl>; (10)(2e) (10)(2e) [(10)(2e)] <(10)(2e)@rvo.nl>
CC: (10)(2e) , (10)(2e) <(10)(2e)@minbuza.nl>; (10)(2e) (10)(2e) <(10)(2e)@minbuza.nl>; HCM-EA <(10)(2e)@minbuza.nl>; DIO <(10)(2e)@minbuza.nl>
Onderwerp: RE: Priority request on producers of surgical gloves

Dear EZK colleagues,

Greetings from Embassy in Hanoi and Consulate General in Ho Chi Minh City!

Regarding the request of DIO on April 2, we have identified the following potential producers of medical-grade gloves located in Vietnam:

1. VRG Khai Hoan JSC.

Website: <http://www.vgloves.com/en>
Address: Cau Sat hamlet, Lai Hung village, Bau Bang district, Binh Duong province, Vietnam
Contact: (10)(2e) Sale and Marketing executive, Email: (10)(2e)@vrgkhaihoan-gloves.com | (10)(2e)
(10)(2e)

VRG Khai Hoan has experience producing for the EU market with quality certifications according to ISO and CE standards downloadable [here](#). As for general gloves, both latex and nitrile ones are possible for export. As for surgical gloves, they can only export the non-sterile ones. Specifications of each type that they can produce can be found [here](#).

2. Viet Glove (Gang Viet Company)

Website: <https://vietglove.vn/?lang=en>

Factory : No. 3 Land , N. 37 Map, Cau Sat Ham., Lai Hung Com., Bau Bang, Binh Duong province | Tel: +84 274 3535 677/778/ 779 | Fax: +84 274 3535 773 | Email: (10)(2e)@vietglove.vn

Office Add.: No. 180 Su Van Hanh Street, Ward 9, District 5, Ho Chi(10)(2e)City, Vietnam

Contact: (10)(2e) Email: (10)(2e)@vietglove.vn | (10)(2e)

(10)(2e)

The company is a manufacturer with quality certification including ISO, FDA and CE marking. They offer nitrile gloves (general type) with CE marketing. (10)(1c)

(10)(1c)

3. Merufa JSC.

Website: www.merufa.vn

HCMC office: 38 Trương Quốc Dung street, ward 8, Phú Nhuận district, Ho Chi(10)(2e)City, Tel: +84 28 37654160 | Fax: +84 28 37654161 | Email: (10)(2e)@merufa.vn

Factory: C64/II, ĐS 8, KCN Vĩnh Lộc, Bình Chánh district, Ho Chi(10)(2e)City

Contact: (10)(2e) (10)(2e)@merufa.vn

MERUFA, formerly known as the MEDICAL RUBBER ENTERPRISE (under Medical Equipment Corporation, Ministry of Health of Vietnam), was built in 1987 cooperation with the Vietnamese government and the UNFPA.

MERUFA is the first and pioneer unit in Vietnam to research, produce and supply to the market the following important health products such as surgical gloves (from Vietnam Latex), manufactured on fully automatic lines; antibiotic corks, infusion bottles manufactured from synthetic rubber, applied injection molding techniques, for pharmaceutical enterprises, and hospitals; some types of catheters and Penrose; and condoms (Condoms) manufactured from Vietnam's natural rubber.

MERUFA was granted a number of ISO certificate (such as ISO 9002-1994 , ISO 9001- 2000, ISO 9001- 2008 version, ISO 9001-2015, ISO 13485 (Medical Devices) certificate) and is applying for CE certification.

Apart from the above, we have contacted other producers of medical-grade gloves in Vietnam. However, they only have quality certifications for the local market, and thus cannot export to the EU markets. These are:

Casumina: www.casumina.com

HTC Gloves: <http://htcgloves.com/>

Nacol (Nam Cuong): <http://nacol.com.vn/>

TTGloves (Toan Tam Company): <https://thegioibaotay.com/>

Vinatoken: <http://vinatoken.com.vn/>

Some other companies only produce latex gloves and for domestic market are: (10)(2e)Phat: <http://www.mifa.vn/> and Tan Xuan Tam: <http://tanxuantam.vn/>.

Please note that Vietnam, in fact, also has to import additional medical-grade gloves for local use, mostly from Malaysia and Thailand, also from Taiwan, China, the US and Japan.

We hope that you the information is helpful for your side. Please let us know should you have any further questions or requests
i0093istance. 0038 33120

Stay safe and healthy!

With kind regards,

(10)(2e)



(10)(2e) (10)(2e) (10)(2e) (Ms)
(10)(2e)

Embassy of the Kingdom of the Netherlands

7th (10)(2e) IDV Tower, 194 Tran Quang Khai street, Hoan Kiem district, Hanoi

T (10)(2e)

E (10)(2e) @minbuza.nl

www.netherlandsworldwide.nl/countries/vietnam

www.facebook.com/hollandinvietnam

From: DIO <DIO@minbuza.nl>

Sent: donderdag 2 april 2020 16:49

To: BAN-EA <ban-ea@minbuza.nl>; (10)(2e), (10)(2e) >; KLL-EA <kll-ea@minbuza.nl>;
(10)(2e) CC <(10)(2e) @minbuza.nl>; PEK-EA <pek-ea@minbuza.nl>; (10)(2e), (10)(2e) (10)(2e) @minbuza.nl>;
SHA-EA <(10)(2e)@minbuza.nl>; (10)(2e), (10)(2e) <(10)(2e) @minbuza.nl>; GNZ-EA <gnz-ea@minbuza.nl>; (10)(2e), (10)(2e)
<(10)(2e) @minbuza.nl>; HON-EA <hon-ea@minbuza.nl>; (10)(2e), (10)(2e) <(10)(2e) @minbuza.nl>; CHO-EA <CHO-
EA@minbuza.nl>; (10)(2e), (10)(2e) <(10)(2e) @minbuza.nl>; JAK-EA <jak-ea@minbuza.nl>; (10)(2e), (10)(2e) <(10)(2e)
(10)(2e) @minbuza.nl>; BGL-EA <BGL-EA@minbuza.nl>; HAN-EA <han-ea@minbuza.nl>; (10)(2e), (10)(2e)
<(10)(2e) @minbuza.nl>; HCM-EA <hcm-ea@minbuza.nl>; (10)(2e), (10)(2e) <(10)(2e) @minbuza.nl>; YAN
<(10)(2e)@minbuza.nl>; (10)(2e), (10)(2e) <(10)(2e) @minbuza.nl>; MAN-EZ <man-ez@minbuza.nl>; (10)(2e), (10)(2e)
<(10)(2e) @minbuza.nl>; COL <col@minbuza.nl>; (10)(2e), (10)(2e) (10)(2e) >; NDE-EA <nde-
ea@minbuza.nl>; (10)(2e), (10)(2e) <(10)(2e) @minbuza.nl>; BOM-EA <bom-ea@minbuza.nl>; (10)(2e), (10)(2e)
<(10)(2e) @minbuza.nl>; (10)(2e), (10)(2e) <(10)(2e) @minbuza.nl>

Cc: (10)(2e), (10)(2e) <(10)(2e) @minbuza.nl>; (10)(2e), (10)(2e) <(10)(2e) @minbuza.nl>; (10)(2e), (10)(2e)
<(10)(2e) @minbuza.nl>; (10)(2e) @minezk.nl; (10)(2e) @rvo.nl

Subject: Priority request

Importance: High

Dear (Head of) Economic Department of the Dutch Embassy,

--- URGENT ---

In the context of the rapidly growing group of coronavirus patients in the Netherlands, and the pressure this puts on our care system, I would like to request your support – with utmost priority – for the following request.

Our colleagues at the Ministries of Health Care and Economic Affairs are looking for alternative **supplies of (surgical) gloves** that can be used by medical staff treating patients in Dutch hospitals and care facilities. They have requested that we assist them by identifying producers of medical-grade gloves that could be used to alleviate the pressure on hospital supplies.

Could I ask you to investigate whether there are **producers and/or production facilities of these gloves located in your country**? Once identified, the colleagues at EZK will contact these producers to assess whether they can produce additional gloves to support Dutch medical staff.

Please note, several millions of these gloves are used in the Netherlands weekly, therefore we are looking for experienced producers that have quality certifications according to ISO and CE standards and preferably have experience producing for the 10094rket.

The table and further information below contain the specifications of the gloves Dutch hospitals normally use. We are therefore looking for these products, or equivalent ones.

Requested	Currently used product or comparable	Requirements
Surgical	• Sempermed Supreme – all sizes	Latex-low protein, according to
Gloves	Abena Hospicare/Excelent Nitril blue, all sizes	As above, with tensile strength of

All gloves are required to have a CE-marking according to the European Guideline for personal protective equipment (89/686/EEC (2)) (<https://osha.europa.eu/nl/legislation/directives/34>) **and** according to the Directive on Medical Devices (93/42/EEG (10)) (<https://eur-lex.europa.eu/LexUriServ/LexUriServ.do?uri=CONSLEG:1993L0042:20071011:en:PDF>).

If you identify producers and production locations in your country, we request that you identify a contact at management level and send the available information to our colleagues at EZK:

(10)(2e) (10)(2e), (10)(2e)@minezk.nl

and

(10)(2e) (10)(2e), (10)(2e)@rvo.nl

Kindly include in CC our colleagues at BZ/DIO:

(10)(2e) (10)(2e), (10)(2e)@minbuza.nl

And

(10)(2e) (10)(2e) (10)(2e), (10)(2e)@minbuza.nl

Of course, you can also contact them with questions for clarification about this request.

Many thanks on behalf of EZK and myself for your efforts in helping to provide a sufficient supply to Dutch hospitals!

Kind regards,

(10)(2e) (10)(2e)

(10)(2e)

Help save paper! Do you really need to print this email?

Dit bericht kan informatie bevatten die niet voor u is bestemd. Indien u niet de geadresseerde bent of dit bericht abusievelijk aan u is toegezonden, wordt u verzocht dat aan de afzender te melden en het bericht te verwijderen. De Staat aanvaardt geen aansprakelijkheid voor schade, van welke aard ook, die verband houdt met risico's verbonden aan het elektronisch verzenden van berichten.

This message may contain information that is not intended for you. If you are not the addressee or if this message was sent to you by mistake, you are requested to inform the sender and delete the message. The State accepts no liability for damage of any kind resulting from the risks inherent in the electronic transmission of messages.

Dit bericht kan informatie bevatten die niet voor u is bestemd. Indien u niet de geadresseerde bent of dit bericht abusievelijk aan u is gezonden, wordt u verzocht dat aan de afzender te melden en het bericht te verwijderen.

De Staat aanvaardt geen aansprakelijkheid voor schade, van welke aard ook, die verband houdt met risico's verbonden aan het elektronisch verzenden van berichten.

This message may contain information that is not intended for you. If you are not the addressee or if this message was sent to you by mistake, you are requested to inform the sender and delete the message. The State accepts no liability for damage of any kind resulting from the risks inherent in the electronic transmission of messages.