

**To:** (10)(2e) (10)(2e) (10)(2e) @minbuza.nl  
**Cc:** (10)(2e) (10)(2e) @kotra.or.kr; (10)(2e) (10)(2e) @koreatradecenter.nl  
**From:** (10)(2e) (10)(2e)  
(10)(2e) Thur 4/2/2020 10:27:06 AM  
**Subject:** Coivid protection material

Dear (10)(2e) (10)(2e) (10)(2e)

Thx for the call,

Just to make a short question, we urgently are seekingg for the next product.

Is there a factory in Korea that could produce withh the correct certification?

Best regards,

(10)(2e)

Tijdelijk :  
trader Landelijk Consortium Hulpmiddelen

We are looking for products that are comparable with Mölnlycke 19055 and 19255.  
The product **must at least** meet the following specifications;

- a. **Product** Isolation Gown with Sleeve Cuffs, neck- and back-ties, non-sterile, water repellent, latex-free.
- b. **Length** Approximately 127cm
- c. **Sizes** Large and ExtraLarge (L and XL)
- d. **Main material:** **Polypropylene Spunbond, nonwoven => 28 gram/m<sup>2</sup>, or Spunbound/Meltblown/Spunbound (SMS) => 23 gram/m<sup>2</sup>. Color Blue or Yellow**

**Normally these products need a** (10)(2e) conform EU directive (89/686/EEG) and need to provide protection conform NEN-EN 14126 (3B).

It is not yet definitively decided whether a CE certificate/Document of Conformity and Test Reports is required but I would like you to inform me in this phase already whether these documents are available.

**Indicated demand; min 10.000 per week, during coming 12 weeks.**

**Please send me -in one email- your complete offer;**

- 1. **price**
- 2. **payment-terms**
- 3. **INCOTERMS**
- 4. **lead-time**
- 5. **weekly availability**
- 6. **documentation and pictures (all sides, also packaging)**

**Example picture;**



**Mölnlycke ref. 19255 specificaties;**

- CE-markering Medische Hulpmiddelen Klasse I, EN 1041, EN 62366, EN ISO 9001, EN ISO 13485, EN ISO 10993-1, EN ISO 10993-5, EN ISO 15223-1, ISO 15223-2, EN ISO 10993-10, ISO 14001;
- Zie ook bijlage

**WHO specificaties;**

- Single-use, length mid-calf
- EU PPE Regulation 2016/425 and EU MDD Directive 93/42/EEC
- FDA Class I or II medical device, or equivalent
- EN 13795 any performance level, or
- AAMI PB70 all levels acceptable, or equivalent

Met vriendelijke groet,

(10)(1c) BV  
(10)(2e)@ (10)(1c) .com  
(10)(2e)

(10)(1c)

Van: (10)(2e) (10)(2e)  
Verzonden: donderdag 2 april 2020 10:49  
Aan: (10)(2e) (10)(2e)  
CC: (10)(2e) @ (10)(2e) (10)(2e); (10)(2e)  
Onderwerp: RE: Testkits

Dear (10)(2e),  
It was nice talking to you this morning. I hereby introduce you (10)(2e) (10)(2e) (10)(2e)@kotra.or.kr and (10)(2e) (10)(2e) (10)(2e) from KOTRA Amsterdam office. KOTRA is a trade promotion agency under Korean Ministry of Trade/Industry/Energy. They are supporting Korean companies to export. (10)(2e) has been following this up with NFU lately.

(10)(2e) (10)(2e) (10)(2e)  
C: KOTRA (Korea Trade-Investment Promotion Agency)  
A: WTC Amsterdam, C Tower, 12th (10)(2e) Strawinskylaan 1253, 1077XX Amsterdam  
T: (10)(2e)  
M:  
E: (10)(2e)@koreatradecenter.nl, (10)(2e)@kotra.or.kr

Dear KOTRA colleagues,  
Mr. (10)(2e) (10)(2e) is a person in charge of trade part at LCH. He is looking into different purchasing options for the coronavirus related supplies. I am in talk with him on how Korean products can be an option for LCH. You can provide certified suppliers list for protective gears and other products to him.

Best regards,  
(10)(2e)  
(10)(2e) (10)(2e) (10)(2e)  
(10)(2e)

Embassy of the Kingdom of the Netherlands

10 Fl. Jeongdong Bldg. | 21-15 (10)(2e)  
(10)(2e), Seoul 04518 | Republic of Korea  
T)  
F) (10)(2e)  
M  
(10)(2e)

-----Original Message-----  
From: (10)(2e) (10)(2e)  
Sent: Thursday, April 2, 2020 9:45 AM  
To: (10)(2e) (10)(2e) <(10)(2e)@ (10)(2e) .com>  
Cc: (10)(2e) @ (10)(2e) .nl  
Subject: RE: Testkits

Dear (10)(2e),

I received the updated version of this morning about the testkit suppliers with information about compatible PCR instruments. Please find the attached excel from KOTRA. The Korean medical information service posted even more extensive list of suppliers including specimen collection kit, nucleic acid extractor, PCR device and reagents/testkits at the following link: <https://www.khidi.or.kr/board/view?pageNum=1&rowCnt=20&no1=3199&linkId=48825484&refMenuId=MENU01499&menuId=MENU01498&maxIndex=00488254849998&minIndex=00488158169998&schType=0&schText=&schStartDate=&schEndDate=&boardStyle=&categoryId=&continent=&country>

You can reach me via T (10)(2e) and M (10)(2e) Or we can also do skype via ID (live: (10)(2e)) as well.

I look forward to speaking to you later.

Best regards,  
(10)(2e)

(10)(2e) (10)(2e) (10)(2e)  
(10)(2e)

Embassy of the Kingdom of the Netherlands

10 Fl. Jeongdong Bldg. | 21-15 (10)(2e)  
(10)(2e), Seoul 04518 | Republic of Korea

T (10)(2e)  
F (10)(2e)  
M (10)(2e)  
(10)(2e)  
(10)(2e) /

-----Original Message-----

From: (10)(2e) (10)(2e) <(10)(2e)@ (10)(1c) com>  
Sent: Thursday, April 2, 2020 8:32 AM  
To: (10)(2e) (10)(2e) (10)(2e) >  
Cc: (10)(2e) @ (10)(2e) nl  
Subject: Re: Testkits

Goodmorning,

Thank you for your information.  
I have forwarded the document towards the RIVM and the responsible people within LCH ( also NFU)  
I'll try to explain tomorrow .  
Let's have A call at 10.00 Am (5 pm Korea time).

Best regards,

(10)(2e) (10)(2e)  
(10)(2e)

Verstuurd vanaf mijn iPhone

> Op 1 apr. 2020 om 17:05 heeft (10)(2e) (10)(2e) (10)(2e) > het volgende geschreven:  
>  
> ?Dear (10)(2e),  
> It's nice to meet you online.  
> I was asked to find more information about 2019-nCoV detecting testkits in Korea. I think you already received the attached i0061 als that I shared. The list of Korean suppliers (excel file) i0027ed by KOTRA (Korea trade/investment promotion agen20266

its Amsterdam office. I heard they are also in contact with NFU for the selection. I also made the word document to explain more about the background of the testkits from Korea.

- >
- > None of the Korean testkits are approved for the EUA by U.S. FDA yet. However, 3 of them obtained preliminary/interim FDA approval and waiting for the EUA. Meanwhile, CLIA accredited labs in U.S. have already ordered the Korean testkits.
- >
- > Please let me know if you have any primary questions so that I can prepare for the answers.
- >
- > I am available for a call at either 8:00am or 10:00am your time which is 3pm or 5pm in Korea.

> Best regards,

> (10)(2e)

> -----Original Message-----

> From: (10)(2e) (10)(2e) <(10)(2e)@ (10)(2e) .com>

> Sent: Wednesday, April 1, 2020 8:53 PM

> To: (10)(2e) (10)(2e) >

> Subject: Testkits

> Good evening,

> I ' m (10)(2e) (10)(2e) working temporarily for LCH

> Sorry for The delay getting in contact with you.

> I got your information from (10)(2e) and understand that you could help us with The correct testkits.

> Can we arrange A call for tommorrow?

> (10)(2e) (10)(2e)

> Trade Landelijk Consortium Hulpmiddelen

> (10)(2e)

> Verstuurd vanaf mijn iPhone

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> <Copy of COVID test kit list v4 - 0401 2020.xlsx>

> <Korea\_COVID-19\_testing\_overview\_30March2020.docx>

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